

## National Certificate in Business (First Line Management) (Level 3)

**Level** 3

**Credits** 45

This qualification has been **reviewed**. The last date to meet the requirements is 31 December 2018.

Version 5 of this qualification has been republished to extend the last date of enrolment on programmes leading to it from 31 December 2016 to 31 March 2017.

### Transition Arrangements

This qualification has been reviewed and replaced by the New Zealand Certificate in Business (Introduction to Team Leadership) (Level 3) [Ref: 2453].

Existing candidates may complete the requirements of this qualification or transfer their results to the replacement New Zealand qualification.

The last date for entry into programmes leading to the award of this qualification is 31 March 2017.

For detailed information see [Review Summaries](#) on the NZQA website.

### NZQF National Qualification Registration Information

Process	Version	Date	Last Date for Assessment
Registration	1	April 2000	December 2003
Revision	2	October 2001	December 2010
Review	3	November 2007	December 2018
Revision	4	January 2010	December 2018
Review	5	January 2015	December 2018
Republication	5	May 2016	December 2018

### Standard Setting Body

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## National Certificate in Business (First Line Management) (Level 3)

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**Credits** 45

### Purpose

This qualification is the first of two qualifications for people who are, or are training to be first line managers (team leaders, supervisors, or charge hands). People in these roles are likely to be responsible for managing people, resources, or workplace operations, and may have had little, or no formal training.

The compulsory section specifies the essential oral communication skills required of first line managers, while the elective sections allow the candidate to select from a diverse range of outcomes to allow the qualification to be focused on the specific needs of the individual, business, or workplace.

Knowledge and skills covered in the first two elective sections include relevant business skills such as administration, people development, quality management, systems and resources, and interpersonal skills. A third elective allows the candidate to choose from anywhere on the National Qualifications Framework to include industry-specific skills and knowledge, or to build on earlier learning, or begin building a career pathway of his/her choosing.

The National Certificate in Business (First Line Management) (Level 3) [Ref: 0743] may lead to the National Certificate in Business (First Line Management) (Level 4) [Ref: 0649] and to other qualifications in the Business field such as the National Diploma in Business (Level 5) with optional strands in Accounting, Finance, Finance - Māori, Health and Safety Management, Human Resource Management, Māori Business and Management, Marketing, People Development and Coordination, Project Management, Quality Management, and Systems and Resources Management [Ref: 1498], or other qualifications in business administration, small business management, or Māori business and management.

### Special Notes

It is acknowledged that many people in the workforce may already have the competence in the outcomes specified in individual standards. Those people are able to seek recognition of current competency (RCC) through accredited providers or workplace assessors.

### Credit Range

	Compulsory	Elective A	Elective B	Elective C
Level 1 credits	-	-	0-4	0-5
Level 2 credits	-	-	0-4	0-5
Level 3 or above credits	9	22	0-4	0-10
Minimum totals	9	22	4	0-10

## Requirements for Award of Qualification

### Award of NZQF National Qualifications

Credit gained for a standard may be used only once to meet the requirements of this qualification.

Unit standards and achievement standards that are equivalent in outcome are mutually exclusive for the purpose of award. The table of mutually exclusive standards is provided on the New Zealand Qualifications Authority (NZQA) website: <http://www.nzqa.govt.nz/qualifications-standards/standards/standards-exclusion-list/>.

Reviewed standards that continue to recognise the same overall outcome are registered as new versions and retain their identification number (ID). Any version of a standard with the same ID may be used to meet qualification requirements that list the ID and/or that specify the past or current classification of the standard.

### Summary of Requirements

- A minimum of 45 credits
  - Of which a minimum of 40 credits at Level 3 or above
- Compulsory standards
- Elective A – A minimum of 22 credits as specified
- Elective B – A minimum of 4 credits as specified
- Elective C – Balance

### Detailed Requirements

#### Compulsory

The following standards are required

Humanities > Communication Skills > Interpersonal Communications

ID	Title	Level	Credit
1312	Give oral instructions in the workplace	3	3
9705	Give and respond to feedback on performance	3	3
11097	Listen to gain information in an interactive situation	3	3

**Elective A**

A minimum of 22 credits at Level 3 or above

From the following sets

- Set 1
- Set 2

**Set 1**

A minimum of 17 credits

Field	Subfield	Domain
Business	Business Operations and Development	People Development and Coordination
		Quality Management
	Management	Systems and Resources Management
	Management - Systems and Resources	
Education	Adult Education and Training	Delivery of Adult Education and Training
Manufacturing	Manufacturing Skills	Competitive Manufacturing
Māori	Māori Business and Management	Māori Management - Generic

**Set 2**

The balance of credits to achieve

A minimum of 22 credits at Level 3 or above

May come from the following

Field	Subfield	Domain
Business	Business Administration	Business Administration Services

**Elective B**

A minimum of 4 credits

Field	Subfield	Domain
Humanities	Communication Skills	Any

**Elective C**

The balance of credits to achieve

A minimum of 45 credits

- Of which a minimum of 40 credits at Level 3 or above

May come from anywhere on the NZQF

## Transition Arrangements

### Version 4

Version 4 was issued following revision.

Changes to structure and content

- The title of the reviewed National Diploma in Business (Level 5) was updated in the purpose statement.
- Lapsing domains Management - Developing and Coordinating People, Quality Management, and Small Business Management from Set 1 in Elective A were removed from the qualification.
- Credit range table was corrected.

For detailed information see [Review Summaries](#) on the NZQA website.

People currently working towards version 3 of this qualification may choose to complete the requirements for that version or transfer their results to this version of the qualification.

This qualification contains standards that replace earlier standards. For the purposes of this qualification, people who have gained credit for the expiring standards are exempt from the requirement to gain credit for the replacement standards – see table below.

Credit for	Exempt from
3502	11097

This qualification contains classifications that replace or are used as substitutes for earlier classifications. For the purposes of version 4 of this qualification, people who have gained credit for standards in the lapsing domains may continue to use those credits to meet the qualification requirements of Set 1 in Elective A.

Standards from	Are treated as Standards from
Business > Management > Management - Developing and Coordinating People	Business > Business Operations and Development > People Development and Coordination
Business > Management > Small Business Management	Business > Business Operations and Development > Systems and Resources Management
Business > Management > Quality Management	Business > Business Operations and Development > Quality Management

### Previous versions of the qualification

Version 3 was issued following review in order to take account of the review and reclassification of the First Line Management standards, and to increase flexibility in the structure to better meet the range of needs of people at this level. Changes to structure and content included: title was changed, as was the purpose statement (to reflect new qualification structure); total number of credits was increased from 42 to 45; the

compulsory section was reduced to three standards from domain Interpersonal Communications; the elective section was divided into Elective A and Elective B; and a new Elective C was added.

People currently working towards version 2 of this qualification may choose to complete that version or transfer to version 3. The final date for assessments to take place for version 2 is 31 December 2010.

### Certification

The certificate will display the logos of NZQA and the accredited organisation.

### Classification

This qualification is classified according to the classification system listed on the Directory of Assessment Standards (DAS) and the New Zealand Standard Classification of Education (NZSCED) system as specified below.

DAS Classification		NZSCED	
Code	Description	Code	Description
71	Business	080301	Management and Commerce > Business and Management > Business Management

#### Quality Management Systems

Providers and Industry Training Organisations must be granted consent to assess by a recognised Quality Assurance Body before they can register credits from assessment against standards. Organisation with consent to assess and Industry Training Organisations assessing against standards must engage with the moderation system that applies to those standards. Consent to assess requirements and the moderation system are outlined in the associated Consent and Moderation Requirements (CMR) for each standard.