

## Achievement Standard

**Subject Reference** Business Studies 2.5

**Title** Investigate the application of motivation theory in a business

**Level** 2      **Credits** 3      **Assessment** Internal

**Subfield** Business Operations and Development

**Domain** Business Studies

**Status** Registered      **Status date** 30 November 2010

**Planned review date** 31 December 2020      **Date version published** 17 November 2016

This achievement standard involves investigating the application of motivation theory in a business.

### Achievement Criteria

Achievement	Achievement with Merit	Achievement with Excellence
<ul style="list-style-type: none"> <li>Investigate the application of motivation theory in a business.</li> </ul>	<ul style="list-style-type: none"> <li>Investigate in-depth the application of motivation theory in a business.</li> </ul>	<ul style="list-style-type: none"> <li>Comprehensively investigate the application of motivation theory in a business.</li> </ul>

### Explanatory Notes

- This achievement standard is related to the *Teaching and Learning Guide for Business Studies*, Ministry of Education, at <http://seniorsecondary.tki.org.nz/>; *The New Zealand Curriculum*, Learning Media, Ministry of Education, 2007; and *Te Marautanga o Aotearoa*, Ministry of Education, 2008.
- Assessment will involve a selection from the business content and concepts related to Business Studies Level 7 Learning Objective One in the *Teaching and Learning Guide for Business Studies*.
- Investigate* typically involves:
  - collecting evidence relevant to the motivation practice(s) in a business
  - stating results of the investigation supported by relevant examples explaining the relationship between the motivation practice and motivation theory
  - stating a Māori business concept(s) where relevant to the motivation theory.

- 4 *Investigate in depth* typically involves:
- collecting in-depth evidence about the motivation practice(s) in a business
  - explaining results of the investigation supported by relevant examples
  - fully explaining the relationship between the motivation practice and motivation theory
  - including a Māori business concept(s) where relevant to the motivation theory to support explanations.
- 5 *Comprehensively investigate* typically involves:
- collecting in-depth evidence about the motivation practice(s) in a business from a range of sources
  - fully explaining the results of the investigation supported by relevant examples
  - justifying the link between the motivation theory and the motivation practice
  - integrating a Māori business concept(s) where relevant to the motivation theory to fully support explanations
- 6 Explanation of terms:
- *Motivation theory* refers to those theories defined under the content and concepts in the *Teaching and Learning Guide for Business Studies*.
  - *Motivation practice* refers to the business practice(s) used to motivate staff.
  - *Application of motivation theory* refers to candidate analysis of the relationship between the motivation practice(s) and theory.
- 7 Conditions of Assessment related to this achievement standard can be found at [www.tki.org.nz/e/community/ncea/conditions-assessment.php](http://www.tki.org.nz/e/community/ncea/conditions-assessment.php).
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## Quality Assurance

- 1 Providers and Industry Training Organisations must be accredited by NZQA before they can register credits from assessment against achievement standards.
- 2 Accredited providers and Industry Training Organisations assessing against achievement standards must engage with the moderation system that applies to those achievement standards.

Accreditation and Moderation Action Plan (AMAP) reference

0233