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90843



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MANA TOHU MĀTAURANGA O AOTEAROA

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## Mātauranga Pakihi, Kaupae 2, 2017

### 90843 Te whakaatu māramatanga ki ngā whakahaere-ā-roto o tētahi pakihī nui

2.00 i te ahiahi o te Rāhina, te 13 o Whiringa-ā-rangi, 2017  
Ngā whiwhinga: E whā

Paetae	Kaiaka	Kairangi
Te whakaatu māramatanga ki ngā whakahaere-ā-roto o tētahi pakihī nui.	Te whakaatu i te hōhonu o te māramatanga ki ngā whakahaere-ā-roto o tētahi pakihī nui.	Te whakaatu i te matatau ki ngā whakahaere-ā-roto o tētahi pakihī nui.

Tirohia mēnā e rite ana te Tau Ākonga ā-Motu (NSN) kei runga i tō puka whakauru ki te tau kei runga i tēnei whārangi.

**Me whakamātau koe i ngā wāhanga KATOĀ o te tūmahi kei roto i tēnei pukapuka.**

Kōrerohia ngā mātauranga pakihī e hāngai ana me ngā ariā pakihī Māori, tētahi rānei o ēnei, i roto i ō tuhinga.

Mēnā ka hiahia whārangi atu anō mō ō tuhinga, whakamahia ngā whārangi wātea kei muri o tēnei pukapuka.

Tirohia mēnā e tika ana te raupapatanga o ngā whārangi 2–19 kei roto i tēnei pukapuka, ka mutu, kāore tētahi o aua whārangi i te takoto kau.

**HOATU TE PUKAPUKA NEI KI TE KAIWHAKAHAERE HEI TE MUTUNGA O TE WHAKAMĀTAUTAU.**

TE TAPEKE

MĀ TE KAIMĀKA ANAKE

E WHĀ ngā wāhanga o tēnei tūmahi, ko te (a) ki te (d). Whakamahia ngā kōrero tūāpapa kei raro iho nei, ngā kōrero āpiti kei roto i ērā atu pouaka me tōu mātauranga pakihi hei whakaoti i ia wāhanga.

### Ngā Kōrero Tūāpapa

Nā Rāwhiti rāua ko Leanne Preston te pakihi o *Preston's Provisions*, te huinga o ngā hokomaha e waru kei ngā tāone iti puta noa i Aotearoa. Koinei tā rātou tauākī whāinga, “He kai nō te rohe mā ngā tāngata o te rohe”, ā, ko te mea matua e rerekē ai rātou i ngā hokomaha nui ake, ko tā rātou hoko mai i ngā kai mata i ngā kaiwhakarato o te rohe pātata e herea nei ki a rātou anake mā te kirimana. He hononga pakari ō *Preston's Provisions* i te hapori, ā, he rite tonu tā rātou whakawhiti kōrero me ngā iwi o te rohe e pā ana ki te whakanaonga me te whakaratonga o ngā kai o te rohe, i runga i te whakaaro nui ki te ora tautini o te taiao.

Kua kopoua e te tokorua Preston nei tētahi kaiwhakahaere mō ia hokomaha hei ārahi i ngā whakahaere o ia rā, o ia rā, engari ka mau tonu rāua ki te mana whakahaere o te huinga whānui, ā, ka rite tonu tā rāua toro i tēnā me tēnā o ngā kaiwhakahaere hokomaha ki te matapaki rautaki. I te taha o te kaiwhakahaere, ka whakarite whāinga rātou mā te hokomaha o *Preston's Provisions*, ka whai hoki rātou kia mārāma tahi rātou ki te momo mahere pakihi ka whakamahia, e tutuki ai aua whāinga i roto tonu i te hapori.

#### Rangatiratanga

E pēneitia ana te tautuhia o tēnei mea: ko te whiunga o te mana ārahi, ko te mana motuhake, ko te kaitiakitanga, ko te mana whai rawa hoki; otirā e āta arotahi ana ki te whakanao rawa, ki te whakamahi rawa me te whakahaere, i ngā herenga o te wā nei me ō anamata. E whai wāhi mai ana hoki te whanaketanga rautaki me te whakahaere, te whakarite me te manaaki hononga, te whakamatara raruraru, te whakatau raruraru me te hohou rongo, te whakahāngai me te tātari mōreatanga.

- (a) Āta whakamāramatia te āhua o te whakaatuhanga i ngā āhuatanga o te rangatiratanga nā te āhua o te ārahitanga i whāia ai e te tokorua Preston i a rāua e mahi tahi ana me te iwi o te rohe, me ngā kaiwhakahaere hokomaha rānei o ngā rohe.

I tō tuhinga:

- tautohua, whakamāramatia hoki te āhua o te ārahitanga
- āta whakamāramatia te āhua o tā te tokorua Preston whakaatu i ngā āhuatanga o te rangatiratanga.

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Tōna 40 ngā kaimahi, pūmau mai, harangote mai, waimori mai, ka tāuteutetia e *Preston's Provisions* i ia hokomaha. Ka whakamahi te tokorua Preston i te tauira o te rau-tengi hei anga whakahaere mō ā rāua hokomaha e whakaatuhia ana i te hoahoa kei raro nei.



Te mātāpuna o te tuhinga (he mea whakahāngai): Bandyopadhyay and Mann, *Level 2 Business Studies Learning Workbook* (Tāmaki makaurau: ESA Publications, 2015), wh 3.

Te mātāpuna o te whakaahua (he mea whakahāngai): <https://clipartfest.com/categories/view/9548405ad6089d2762a7daba85d5b5860ad8d46f/shamrock-clipart-outline.html>

E tata ana te hokomaha o *Preston's Provisions* i Whanganui ki tētahi kura tuarua, nō reira mai ētahi tauira ka whai mahi harangote hei kaitiaki hake ukauka, ka whai mahi waimori rānei hei kaiapo kai ki ngā whata. I ngā hararei o te raumati, he rite tonu te tāutehia o ngā tauira o te kura ki te tatau rawa i runga i te kirimana herekore i ngā wā e hiahiatia ai.

Pūmau ana ngā tūranga o ngā kaiwhakahaere o ōna momo tari, pērā i te hereumu, i te pūtia, i te huawhenua hoki, ka mutu e tautōhito ana, e whai tohu ana hoki rātou i aua kaupapa.

Ka tiakina ngā pūtea e tētahi pakihi kaute i Whanganui, ā, ka toro a Rāwhiti rāua ko Leanne i tētahi whakahaere rōia i Kirikiriroa ki te tiaki i ngā kirimana mahi me ngā kirimana kaiwhakarato mā ngā hokomaha katoa o te huinga. E tū ana a *Preston's Provisions* i tētahi ahumahi kaha nei te tātāwhāinga, e puta ai ngā hua moni iti.

Each *Preston's Provisions* supermarket employs up to 40 people on either a permanent, part-time, or casual basis. The Prestons operate their supermarkets using a shamrock organisational structure, as shown in the diagram below.



Text source (adapted): Bandyopadhyay and Mann, *Level 2 Business Studies Learning Workbook* (Auckland: ESA Publications, 2015), p 3.

Image source (adapted): <https://clipartfest.com/categories/view/9548405ad6089d2762a7daba85d5b5860ad8d46f/shamrock-clipart-outline.html>

The *Preston's Provisions* supermarket in Whanganui is located near a high school, whose students are able to get part-time check-out jobs, or casual jobs re-stocking shelves. During the summer holidays, the school students are often hired on one-off contracts for stock-taking as needs arise.

Managers of the different departments such as bakery, butchery, and fresh produce are employed on a permanent basis, and are experienced and qualified in their areas.

A Whanganui accounting firm takes care of the finances, and Rawhiti and Leanne engage a Hamilton law firm to take care of employment contracts and supplier agreements for all supermarkets in the chain.

*Preston's Provisions* operates in a highly competitive industry where profit margins are small.

























*English translation of the wording on the front cover*

## **Level 2 Business Studies, 2017**

### **90843 Demonstrate understanding of the internal operations of a large business**

2.00 p.m. Monday 13 November 2017  
Credits: Four

90843

<b>Achievement</b>	<b>Achievement with Merit</b>	<b>Achievement with Excellence</b>
Demonstrate understanding of the internal operations of a large business.	Demonstrate in-depth understanding of the internal operations of a large business.	Demonstrate comprehensive understanding of the internal operations of a large business.

Check that the National Student Number (NSN) on your admission slip is the same as the number at the top of this page.

**You should attempt ALL parts of the task in this booklet.**

Refer to relevant business knowledge and/or Māori business concepts in your answers.

If you need more room for any answer, use the extra space provided at the back of this booklet.

Check that this booklet has pages 2–19 in the correct order and that none of these pages is blank.

**YOU MUST HAND THIS BOOKLET TO THE SUPERVISOR AT THE END OF THE EXAMINATION.**