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91379



NEW ZEALAND QUALIFICATIONS AUTHORITY
MANA TOHU MĀTAURANGA O AOTEAROA

QUALIFY FOR THE FUTURE WORLD
KĪA NOHO TAKATŪ KI TŌ ĀMUA AO!

SUPERVISOR'S USE ONLY

Mātauranga Pakihi, Kaupae 3, 2019

91379 Te whakaatu i te māramatanga ki te āhua o tā ngā āhuatanga ā-roto pāhekoheko i tētahi pakihī e whakahaeretia ana i tētahi horopaki ā-ao whānui

9.30 i te ata o te Rāmere, te 8 o Whiringa-ā-rangi, 2019
Ngā whiwhinga: E whā

Paetae	Kaiaka	Kairangi
Te whakaatu i te māramatanga ki te āhua o tā ngā āhuatanga ā-roto pāhekoheko i tētahi pakihī e whakahaeretia ana i tētahi horopaki ā-ao whānui.	Te whakaatu i te hōhonu o te māramatanga ki te āhua o tā ngā āhuatanga ā-roto pāhekoheko i tētahi pakihī e whakahaeretia ana i tētahi horopaki ā-ao whānui.	Te whakaatu i te matatau ki te āhua o tā ngā āhuatanga ā-roto pāhekoheko i tētahi pakihī e whakahaeretia ana i tētahi horopaki ā-ao whānui.

Tirohia mēnā e rite ana te Tau Ākonga ā-Motu (NSN) kei runga i tō puka whakauru ki te tau kei runga i tēnei whārangi.

KOTAHI te tūmahi kei tēnei pukapuka. Me whakamātau koe i ngā wāhanga e WHĀ KATOA o te tūmahi.

Kōrerohia ngā mōhiotanga e hāngai ana ki te pakihī, ngā ariā o te pakihī Māori rānei, ngā mea e rua rānei, i ō tuhinga.

Mēnā ka hiahia whārangi atu anō mō ō tuhinga, whakamahia ngā whārangi wātea kei muri o tēnei pukapuka.

Tirohia mēnā e tika ana te raupapatanga o ngā whārangi 2–23 kei roto i tēnei pukapuka, ka mutu, kāore tētahi o aua whārangi i te takoto kau.

HOATU TE PUKAPUKA NEI KI TE KAIWHAKAHAERE Ā TE MUTUNGA O TE WHAKAMĀTAUTAU.

TE TAPEKE

MĀ TE KAIMĀKA ANAKE

E WHĀ ngā wāhanga o tēnei tūmahi, ko te (a) ki te (d). Whakamahia ngā kōrero whakamahuki kei raro nei, ngā kōrero āpiti kei ērā atu pouaka me tōu mātauranga pakihi hei whakaoti i tēnei tūmahi. E āhei ana tō whakauru i ngā ariā pakihi Māori e hāngai ana ki ō tuinga.

NGĀ KŌRERO WHAKAMAHUKI

He kamupene a *Riua* kua rēhitatia i Aotearoa, e whakahaere ana i ngā teihana penehīni ki uta nei, i Aotearoa, ki tai anō hoki, i Hāmoa me Tonga. Ko te kaupapa ā-pakihi a *Riua* ko te whakarite kia toitū te rere o ngā moni whiwhi ki ngā uri a te hunga nāna te pakihi.

He whakatau uaua kei te aroaro o *Riua*. Nā te pikinga o te rahi o ngā waka hiko me ngā pānui kino e pā ana ki ngā tukunga hauhā, e āta whakaaro ana a *Riua* kia whakaurua mai ētahi hokonga anō hei kōwhiringa, hei whakakapi, ā tōna wā, i ngā hokonga i puta rā i te hinu e hokona ana ināianei, ki ētahi hokonga e tau ake ana ki te taiao. Mā konei e āwhina kia toitū a *Riua*.

Kua whakapau kaha hoki a *Riua*, i nā tata nei, ki te whakarite i tētahi ahurea auaha i roto i te kamupene. Ko tētahi o ngā kaupapa here e hiahia ana te hunga nāna te pakihi ki te whakauru ki te kamupene hei whāngai i taua ahurea, ko te whakahau ina tuku tūranga ki ngā kaimahi o anamata, me tuku a *Riua* i aua tūranga ki ngā kaimahi auaha anake, otirā me pērā, ki te taumata e taea ana.

This task has FOUR parts, (a) to (d). Use the background information below, the supplementary information in the other boxes, and your business knowledge to complete this task. You may integrate any relevant Māori business concepts into your answer.

BACKGROUND INFORMATION

Riua is a New Zealand-registered company that operates petrol stations, both domestically in New Zealand and overseas in Samoa and Tonga. *Riua's* company vision is to provide sustainable income flows for the owners' descendants.

Riua is facing a difficult decision. With the growth of electric-powered vehicles and the negative publicity around carbon emissions, *Riua* is seriously considering the introduction of a range of alternative products in order to eventually replace the oil-based products it currently sells, with a range of more environmentally friendly products. This will help to ensure *Riua's* sustainability.

Riua has also recently been working to develop an innovative culture within the company. One of the policies the owners are keen to introduce to promote this culture is to insist that when hiring future employees, as far as possible, only innovative employees are hired by *Riua*.

**E tika ana kia takoto kau te whārangi nei. Kei
ngā whārangi e whai ake ana te roanga atu o te
whakamātautau.**

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The examination continues on the following page.**

English translation of the wording on the front cover

Level 3 Business Studies, 2019

91379 Demonstrate understanding of how internal factors interact within a business that operates in a global context

9.30 a.m. Friday 8 November 2019
Credits: Four

91379

Achievement	Achievement with Merit	Achievement with Excellence
Demonstrate understanding of how internal factors interact within a business that operates in a global context.	Demonstrate in-depth understanding of how internal factors interact within a business that operates in a global context.	Demonstrate comprehensive understanding of how internal factors interact within a business that operates in a global context.

Check that the National Student Number (NSN) on your admission slip is the same as the number at the top of this page.

There is ONE task in this booklet. You should attempt ALL FOUR parts of the task.

Refer to relevant business knowledge and/or Māori business concepts in your answers.

If you need more room for any answer, use the extra space provided at the back of this booklet.

Check that this booklet has pages 2–23 in the correct order and that none of these pages is blank.

YOU MUST HAND THIS BOOKLET TO THE SUPERVISOR AT THE END OF THE EXAMINATION.