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91548



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Mana Tohu Mātauranga o Aotearoa  
New Zealand Qualifications Authority

## Level 3 German 2025

### 91548 Demonstrate understanding of a variety of extended spoken German texts

Credits: Five

Achievement	Achievement with Merit	Achievement with Excellence
Demonstrate understanding of a variety of extended spoken German texts.	Demonstrate clear understanding of a variety of extended spoken German texts.	Demonstrate thorough understanding of a variety of extended spoken German texts.

Check that the National Student Number (NSN) on your admission slip is the same as the number at the top of this page.

**You should attempt ALL the questions in this booklet.**

Each of the questions in this assessment requires you to listen to a passage in German. You will hear each passage three times:

- The first time, you will hear it as a whole.
- The second and third times, you will hear it in sections, with a pause after each.
- As you listen, you may make notes in the space provided.
- Before the passage begins, you will have 30 seconds to read the question.
- Once the passage has finished, you will have time to review your answers.

Answer in your choice of English, te reo Māori, and/or German. If you need more room for any answer, use the extra space provided at the back of this booklet.

Check that this booklet has pages 2–8 in the correct order and that none of these pages is blank.

Do not write in the margins (//////). This area will be cut off when the booklet is marked.

**YOU MUST HAND THIS BOOKLET TO THE SUPERVISOR AT THE END OF THE EXAMINATION.**

**Achievement**

**TOTAL 10**

# Page 1

Answer in your choice of English, te reo Māori, and / or German.

## INSTRUCTIONS

You may listen to each passage three times using the audio player. The first reading is the entire passage, and the second and third readings split the passage into sections. **Complete your audio listening before continuing to the next page.**

## FIRST PASSAGE: Flohmärkte (Open-air markets)

Listen to some tips on being a successful seller at one of Germany's regular open-air markets. Refer to the passage in your answer to Question One.

### Glossed vocabulary

die Waren	goods
das Feilschen	haggling
der Eingang	entry

## AUDIO PLAYER: First Passage

Read the question before you begin listening to the passage.

**Each section can be played ONCE only, and cannot be paused or stopped.**

### FIRST READING



### SECOND READING



### THIRD READING



## LISTENING NOTES

### tip 1

- hausaufgaben machen
- what are people interested / not interested in
- every market is different
- brauchbare technique
- was wird gut verkaufen werden
- what are people interested in
- unique things are good
- things for kids, antiques, clothes

### tip 2

- buyers need to be inspired.
- you are selling personal things
- du musst cool aussehen
- display needs to be cool interesnt
- chance to copy your style
- you have to have fun with it no one wants to buy from a miserable looking person

### tip 3

- verkauf als gruppe
- organise your friends and go together
- geht gemeinsam auf flohmarkt
- habe spas egal wie viel gekauft wird
- frohliche und lachingte freunde sind auch gleich viel interresanter

### tip 4

- bring spiegel wenn kleider verkauft
- möglichkeit geben neue kleidung an zu ziehen
- kleidung schonmal zu combine
- ganzes outfit sehen können
- outfit should be already together to make it easy
- make it easy for customers

### tip 5

- waren dir mal wichtig
- be prepared
- everything you are selling was once important to you
- decide prices at home so its easier at the market
- one aspect of haggling is at market.
- wie viel was kosten wird
- preisen werhandeln lassen
- schau vorher wo du stellen willst
- platz ist sehr wichtig
- nicht zu nah am eingang, nicht zu versteckt

## QUESTION ONE

(a) According to the passage, what should a seller do on their first day at the open-air market?

B I U ☰ ▾ ☰ ▾ ↶ ↷ ?

On their first day at the open-air market, a seller should always come prepared.

Coming prepared finds itself in a variety of different ways. The seller is encouraged to scope out the area in advance and then decide where to set up their stall. A good location for a stall to be placed is in a visible area somewhere near the middle of the market. If people can see you, they will be more likely to buy from you. Being prepared to sell things is an overlooked aspect in open-air markets. A lot of thought must go into it, such as deciding reasonable prices for each item beforehand and being prepared to work out fair prices with hagglers.

Performance is another huge aspect of being an open-air market seller. Being a seller should not be all about making the most money, you should go out to have a good time. Customers will likely not be interested if you look miserable. One thing that can make selling fun is going out with a big group of friends. Plus, consumers are likely to think a large group of people is cool. Being cool is another big part of performance as people are subconsciously attracted to 'cooler' or interesting people. This means the displays, the items for sale, and you have to be presented in a way that is both interesting and unique.

The last, and most important thing to remember for a seller on their first day at the open-air market, is to prioritise the customers. Their experience at your stall should be as easy and seamless as possible. Whether that be that mirrors to look at themselves are provided, or that the prices are clear and easy to read, the customers experience should always be positive after being at your stall.

(b) If you wanted to buy something at an open-air market, which two tips are most likely to influence your decision and why? Justify your response using evidence from the passage.

B I U ☰ ▾ ☰ ▾ ↶ ↷ ?

The two tips that would be most likely to influence my decision at a open-air market are an easy trip, and an aesthetic stall.

An easy trip to me means that if the seller is selling clothes, they provide a mirror. If they sell antiques, the price of the product is clearly stated. The seller must be friendly and easy to work with. The easier it is for me as the customer to test out and buy the product, the more likely I am to spend money there.

Aesthetics are also a huge thing for me. If the seller and/ or the stall don't look cool or spark my attention, I most likely won't give that stall the time of day. One thing that can make a stall eye catching is when the seller and the stall have the same aesthetic properties.

## Page 2

### SECOND PASSAGE: Die Birkenstock Sandalen (Birkenstock sandals)

Listen to Sandra and Tim discuss the German Birkenstock sandal on their podcast. Refer to the passage in your answer to Question Two.

#### Glossed vocabulary

der Krankenpfleger    nurse

der Glitzer             glitter

#### AUDIO PLAYER: Second Passage

Read the question before you begin listening to the passage.

**Each section can be played ONCE only, and cannot be paused or stopped.**

##### FIRST READING

 Full passage  
3m 3s Played

##### SECOND READING

 Section 1  
Played

 Section 2  
1m 15s Played

 Section 3  
Played

##### THIRD READING

 Section 1  
39s Played

 Section 2  
1m 15s Played

 Section 3  
45s Played

#### LISTENING NOTES

white, and red - limited selection?  
used as slippers  
called birkies  
would never wear them outside- i would never have done that as they were totally uncool  
the image of birks has changed a lot  
at the start they were just worn by nurses. - because the shoes were very comfortable and good for feet you could stand iand walk in them all day  
not very elegant, because good for health  
trotzdem den neuesten hit  
heidi klumm ihre eigene sandalen entwickelet hat  
heidi klumm made it mainstream - once she wore them everyone wanted them different colours and designs, even glitter. but still comfortable  
heidi klumm wasnt the only model to wear them.  
hollywood stars hopped on the trend  
birks were in barbie film  
some famous people give advice on how to style the shoes  
the sandals themselves havent changed - hasslich ist jetzt schon? crocs also went from ugly to popular.

### QUESTION TWO

(a) Describe how the image of Birkenstock sandals has changed over the years, according to the podcast.



According to the podcast, the image of Birkenstock sandals has changed over the years in a variety of different ways. Although the shoes themselves have stayed the same, the image has completely flipped. When Birkenstocks first came out they were mostly worn either as slippers or by nurses. This was due to the comfortable nature of the shoe, as well as them actually improving foot health. No one would even think about wearing them out of the house, as they were considered 'uncool' at the time.

The image of Birkenstocks completely changed when model Heidi Klumm started the newest trend by having her own Birkenstocks made. With celebrities and icons wearing these shoes, everyone started to want a pair. Birkenstocks, or Birkies, went from having a limited selection of shoe colours and models, to having a huge range of designs and patterns, even being manufactured with glitter!

(b) Why do people like wearing Birkenstocks? Justify your response using evidence from the passage.



Many people like to wear Birkenstocks because they are extremely comfortable shoes. They mold to fit your foot and are great for the health of your feet. You can wear Birkenstock sandals all day without feeling any sort of discomfort. Being worn by nurses, who are health professionals, is telling of this. No intelligent medical worker would wear shoes that caused them pain or bad foot health.

## Page 3

### THIRD PASSAGE: *Meine Songs sollen eine beste Freundin sein* (My songs should be your best friend)

Listen to two people having a discussion about Zoe Wees, a singer from Hamburg. Refer to the passage in your answer to Question Three.

#### Glossed vocabulary

die Herausforderung	challenge
der Körper	body
umgehen	to handle
die Stimme	voice

#### AUDIO PLAYER: Third Passage

Read the question before you begin listening to the passage.

**Each section can be played ONCE only, and cannot be paused or stopped.**

##### FIRST READING

Full passage  
3m 21s Played

##### SECOND READING

Section 1  
53s Played

Section 2  
1m 23s Played

Section 3  
42s Played

##### THIRD READING

Section 1  
53s Played

Section 2  
1m 23s Played

Section 3  
42s Played

#### LISTENING NOTES

her childhood + challenges  
her childhood in hamburg was not always easy  
describe dit to be difficult. bad reactions to her skin tone.  
not many other black students in her school  
it used to be more difficult to be a poc than it is today  
racism due to her black skin tone  
hopefully racism has gotten better

she had epilepsy  
uncomfortable when she dont have control over her body  
for a few minutes  
schwierigen in der schule  
luckily had a teacher who specialised with students with  
epilepsy. she knew how to handle it. thats why zoe could  
go to school normal.  
she took part in school concerts  
after one concert, she taljked to a teacher who offered to  
help her sing well and really find her voice  
album called therapy  
writing the songs was like her therapy  
sang about her life experiences  
sings mostly english in order to be discovered world wide  
instagram is also mostly in english

#### QUESTION THREE

(a) How did Zoe's journey as a musician begin?

B I U

Zoe's journey as a musician started after she had taken part in a school concert, as she often did. This time was different, however, because one teacher was having a conversation with Zoe after the concert had concluded. This teacher both encouraged and offered Zoe to take singing lessons in order to practice and develop her singing skills. That is how Zoe's musical career started off.

(b) Why does Zoe have such a big following worldwide? Justify your response using evidence from the passage.

B I U

Zoe has a huge following worldwide for a multitude of reasons.

One reason is that most of her songs, and social media platforms are in english. English is the universal language, almost everyone has at least a basic singing of the language. Due to this, a wider variety of people are able to listen to, understand, and enjoy Zoe's music. If Zoe released music or talked on her social medias mostly in German, the audience to which she could reach would be far smaller.

Another reason that Zoe is able to gain such a large following worldwide is her ability to connect with others through her music and shared experiences. Anyone who has faced/ is facing hardships similar to Zoe's may be able to find comfort in her music, knowing they are not alone.

## Achievement

**Subject:** German

**Standard:** 91548

**Total score:** 10

Q	Grade score	Marker commentary
One	A3	The candidate demonstrated some basic they would need to demonstrate an understanding of more key information from the listening text and include these in a personal response in part (b).
Two	A4	The candidate picked up enough information to secure a high Achieved. In order to secure merit, they would need to identify more points and give more detail in their response.
Three	A3	Some basic details were described – to secure a higher grade, a more detailed understanding would need to be shown.