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91548



Draw a cross through the box (☒) if you have NOT written in this booklet

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Mana Tohu Mātauranga o Aotearoa
New Zealand Qualifications Authority

Level 3 German 2025

91548 Demonstrate understanding of a variety of extended spoken German texts

Credits: Five

Achievement	Achievement with Merit	Achievement with Excellence
Demonstrate understanding of a variety of extended spoken German texts.	Demonstrate clear understanding of a variety of extended spoken German texts.	Demonstrate thorough understanding of a variety of extended spoken German texts.

Check that the National Student Number (NSN) on your admission slip is the same as the number at the top of this page.

You should attempt ALL the questions in this booklet.

Each of the questions in this assessment requires you to listen to a passage in German. You will hear each passage three times:

- The first time, you will hear it as a whole.
- The second and third times, you will hear it in sections, with a pause after each.
- As you listen, you may make notes in the space provided.
- Before the passage begins, you will have 30 seconds to read the question.
- Once the passage has finished, you will have time to review your answers.

Answer in your choice of English, te reo Māori, and/or German. If you need more room for any answer, use the extra space provided at the back of this booklet.

Check that this booklet has pages 2–8 in the correct order and that none of these pages is blank.

Do not write in the margins (//////). This area will be cut off when the booklet is marked.

YOU MUST HAND THIS BOOKLET TO THE SUPERVISOR AT THE END OF THE EXAMINATION.

Merit

TOTAL 16

AUDIO PLAYER: First Passage

Read the question before you begin listening to the passage.

Each section can be played ONCE only, and cannot be paused or stopped.

FIRST READING

Full passage
3m 31s Played

SECOND READING

Section 1
Played

Section 2
Played

Section 3
58s

THIRD READING

Section 1
1m 14s

Section 2
55s

Section 3
58s

LISTENING NOTES

QUESTION ONE

(a) According to the passage, what should a seller do on their first day at the open-air market?

B I U

As a new seller you should do a number of things to be ready for a successful day of selling. The first you should be doing for your first day as a seller at the open-air market is to do your homework, you need to know what will sell well and what won't sell well. although all markets are different people tend to buy similar things at all of them for example for the kids you could get technology, clothes or even antiques. The second thing you should do would be to look cool and make the display in your stall look interesting, if you look cool, fun and interesting people will be drawn to your stall. The third tip for having a successful first day would be to sell as a group, organise a few friends to come with you and sell, a group that's having fun and looks joyful will be interesting to customers, even if you don't sell much at the market you still had a great time with friends. Another tip which is directed towards clothing sellers would be to bring a mirror so people can see how certain items would look, your job as a seller is to make the lives of your customers as easy as possible so if you can try and bring a sort of changing room where customers can try new clothes in private. for the final two tips you should come prepared to the market, know your prices before you arrive, lastly you need to find an ideal stall location, a spot not too close to the entrance but also not hidden out of sight.

(b) If you wanted to buy something at an open-air market, which two tips are most likely to influence your decision and why? Justify your response using evidence from the passage.

B I U

I believe that tip 2 and 4 will be the two tips that will have the largest ability to make me want to purchase from a store. Tip two would be very useful in influencing me to purchase from a vendor because if someone looks fun and interesting I will be inclined to think that they are passionate. It is easy to see if a person has passion in a certain subject and when someone has passion they tend to be helpful and full of knowledge which will make my experience easier. An example would be when I went to buy a pair of jeans whilst on holidays and the vendor in the store welcomed me and instantly got to work trying to find jeans that suit me and fit me, he was full of energy, wore the clothes from his shop and made an outfit that stood out but also looked good. and it was obvious he was passionate. to this day I still remember his store and it is for those reasons that tip two will have a great chance at influencing me. Tip four would also be a great way for a vendor to win me over, it focuses purely on the wellbeing of the customer which in my mind is the most influential part if a customer purchases a product or not. If a customer has an easy time whilst buying clothes and the experience goes smoothly and fast a customer would be inclined to purchase an item. If I got to a store and they have a long queue and a lot of the experience requires lots of effort I tend not to go back. where on the contrary if a store has no lines and very good service I tend to go back to the store as they made my life easy. For these reasons I think that tip four would be vital to getting me to purchase from a store.

AUDIO PLAYER: Second Passage

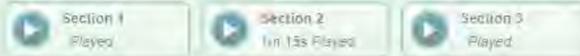
Read the question before you begin listening to the passage.

Each section can be played ONCE only, and cannot be paused or stopped.

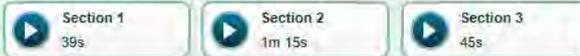
FIRST READING



SECOND READING



THIRD READING



LISTENING NOTES

Blank area for listening notes.

QUESTION TWO

(a) Describe how the image of Birkenstock sandals has changed over the years, according to the podcast.

B I U

Back when Sandra was younger it seemed that her whole family had Birkenstocks, also in very different colours. Sandra's mother used to have them only as household shoes, Sandra never wore her Birkenstocks outside as a kid as it was totally uncool. They were originally worn by nurses as Birkenstocks were comfortable and healthy for your feet which suited well to the long hours of nurses, the shoes were focussed on comfort and function over style and elegance. A while back German model celebrity "Heidi Klum" designed her own sandals, and all of a sudden there were Birkenstocks for sale in all sorts of colours and designs, some even with glitter. Due to these few points we can see that the image of Birkenstocks did a complete one hundred and eighty degree turn. Birkenstocks started off trying to focus on comfort and foot health for prolonged periods of time, this made them especially common for nurses as they could be worn over the duration of a long shift in the hospital whilst maintaining extreme comfort and healthy walking habits. At this point in time the shoes typically were not used outside as they weren't focussed on elegance but rather on function and comfort. Not too long ago German model Heidi Klum released her own sandals with a variety of designs and colours, some even incorporating glitter, since then there have been a large amount of Birkenstocks for sale with various styling options. The shoes are so accepted to be worn in public that they were even in the new Barbie movie.

(b) Why do people like wearing Birkenstocks? Justify your response using evidence from the passage.

B I U

The most obvious answer lies within the brand's original focus on comfort and function where the shoes were comfortable for long periods of time, this made them very popular within the nursing profession. Nurses tend to work long shifts and over the course of these shifts you need to stand and walk constantly which makes typical shoes for the office or for style not comfortable. A reason for the popularity now days may be because their favourite models, actors and other celebrities are wearing and featuring these sandals making them the latest hit. The fact that Heidi Klum designed her own sandals with designs and colours that stood out might have affected a amount of people that Birkenstocks can be worn stylishly, not only Heidi but lots of Hollywood stars wear them and also give styling tips out, they are so popular now that they appeared in the Barbie movie. Although the basis of the shoes haven't changed their image has improved possibly due to the attention the shoes are getting from celebrities who have influence on their fans.

AUDIO PLAYER: Third Passage

Read the question before you begin listening to the passage.

Each section can be played ONCE only, and cannot be paused or stopped.

FIRST READING

Full passage
3m 21s Played

SECOND READING

Section 1
53s

Section 2
1m 23s Played

Section 3
42s

THIRD READING

Section 1
53s

Section 2
1m 23s

Section 3
42s

LISTENING NOTES

QUESTION THREE

(a) How did Zoe's journey as a musician begin?

B I U

she started helping out and partaking in school concerts, and after one concert she talked to a teacher and asked if they could help her develop her voice to become a singer.

(b) Why does Zoe have such a big following worldwide? Justify your response using evidence from the passage.

B I U

Zoes music has a large following world wide due to the fact she sings about her issues in the album "therapy", this means that the message she tries to portray in her songs can be heard worldwide, she also sings most of her songs in english which allows it to be understood atleast partially in many different countries. she also mainly speaks english on her instagram where she advertises her music, this allows her music to reach larger audiences.

Merit

Subject: German

Standard: 91548

Total score: 16

Q	Grade score	Marker commentary
One	M6	The candidate provides a detailed response, showing a detailed understanding of the listening text that secures a high Merit. In order to achieve Excellence, more detail is required. In addition, the response in part (b) tied in personal experience with the details heard to a good extent, but not skillfully enough to reach the Excellence threshold.
Two	M6	The candidate provides a detailed response that shows a very good understanding of the text. They miss key Excellence-level information, such as the comparison to crocs and the reasons for the shoes' popularity these days.
Three	A4	The candidate's response shows a good understanding of the listening text. In order to achieve merit, the response needs to be more detailed and include inferences about why Zoe has such a big following.