

Te Hono o Te Kahurangi: Qualification details

Title	New Zealand Certificate in Māori Business and Management (Level 3)		
Version	1	Qualification type	Certificate
Level	3	Credits	60
NZSCED	080301 Management and Commerce > Business and Management > Business Management		
Qualification developer	Māori Qualifications Services (NZQA)		
Next review	December 2021		
Approval date	September 2016		
Strategic purpose statement	<p>The purpose of this qualification is to provide Māori business entities with people who have introductory business management knowledge and skills to support entry level business requirements.</p> <p>Graduates of this qualification will benefit Māori business entities, whānau, hapū, iwi, hapori, with people (Māori and non-Māori) who understand the importance of kaupapa Māori in business and cultural contexts.</p> <p>Graduates of this qualification will operate under broad supervision, and will be able to participate and contribute in bi- and multi-cultural environments.</p>		
Outcome Statement	Graduate profile	<p>The graduate of this qualification will be able to:</p> <ul style="list-style-type: none"> - Apply basic te reo Māori in business and cultural contexts - Apply understanding of Te Tiriti o Waitangi to support effective business operations - Demonstrate professional and ethical behaviour in a socially and culturally appropriate manner - Foster collaboration and robust communications with internal and external parties - Use business management tools and techniques appropriate to business sustainability - Manage personal growth and professional development in relation to business objectives - Work cooperatively as a team member to support effective business operations. 	
	Education pathway	<p>Achievement of this qualification may lead to the:</p> <ul style="list-style-type: none"> - New Zealand Certificate in Māori Business and Management 	

		<p>(Level 4) [Ref: 3502]</p> <ul style="list-style-type: none"> - New Zealand Certificate in Business (Small Business) (Level 4) [Ref: 2457] - Manu Taiko – Toro Parirau (Kaupae 4) [Ref: 2426] - New Zealand Certificate in Tourism Māori (Level 4) [Ref: 2338] - other relevant business qualifications - other Level 4 Mātauranga Māori qualifications.
	Employment / Cultural / Community pathway	<p>Graduates will have the skills and knowledge to be employed in entry-level positions at a variety of entities, such as the public sector, local government organisations, Māori organisations, iwi corporations, Māori SME's (Small to Medium Enterprise), Māori-related business entities, or other business organisations who wish to engage with Māori.</p> <p>Graduates of this qualification will have skills and knowledge to support and contribute to (in paid roles or as volunteers) whānau, hapū, iwi, and haponi business operations and administration.</p>
Guiding principles		<p>Kotahitanga</p> <p>This principle embraces the essence of working collaboratively and in mana enhancing ways in a range of contexts and perspectives.</p> <p>Te Pono me te Tika</p> <p>This principle ensures cultural, social, legislative and legal obligations are fit for purpose.</p> <p>Rangatiratanga</p> <p>This principle encourages the demonstration of leadership and positive role modelling in the delivery of Māori business.</p> <p>Whanaungatanga</p> <p>This principle embraces Māori cultural values, te reo Māori, tikanga and kawa in establishing, building and maintaining quality relationships</p>

Qualification specifications

Qualification award	This qualification may be awarded by any education organisation accredited to deliver a programme leading to the qualification.
Evidence requirements for assuring consistency	<p>Evidence of the following must be provided for Māori Business and Management consistency events:</p> <ul style="list-style-type: none"> - internal and external moderation reports - graduate destination data - programme completion data and course results

	<ul style="list-style-type: none"> - benchmarking across common programmes. <p>Evidence of the following may be provided for the consistency reviews:</p> <ul style="list-style-type: none"> - actions taken by the education organisation in response to feedback from graduates, current students, tutors/assessors - relevant MMEQA external evaluation and review data, where applicable - Māori Business and Management programme evaluation reports - Involvement/relationships with Māori business networks and/or associations - portfolios of learner work - site visit reports.
Minimum standard of achievement and standards for grade endorsements	Achieved.
Other requirements for the qualification (including regulatory body or legislative requirements)	None.

General conditions for the programme leading to the qualification

General conditions for programme	<p>Programme delivery should actively support ways of teaching, learning, learning support, and pastoral care preferred by Māori.</p> <p>Programmes should also include mechanisms and protocols to engage, involve and consult tangata whenua and/or mana whenua with regard to local tikanga and kawa pertaining to the outcomes of the qualification.</p> <p>All programmes leading to a qualification approved under Te Hono o Te Kahurangi and listed on the NZQF, will be assessed under Te Hono o Te Kahurangi Quality Assurance.</p> <p>Programmes leading to this qualification will be underpinned by the guiding principles as set out in the qualification details, above. They should also be underpinned by the principles inherent in te Tiriti o Waitangi. This may include threading te reo Māori and tikanga Māori learning throughout programmes and should include aspects of each of the following:</p> <ul style="list-style-type: none"> - Kotahitanga – knowledge and skills that assist in creating collaborative and mana enhancing relationships. - Te pono me te tika – aspects of Māori business, which relate to personal actions and accountability. - Rangatiratanga – in this context is the knowledge and skills required to realise the strategic vision of a Māori
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	<p>business entity.</p> <ul style="list-style-type: none"> - Whanaungatanga – the importance of establishing, building, maintaining and enhancing quality relationships.
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Conditions relating to the Graduate profile

Qualification outcomes		Conditions
1	<p>Apply basic te reo Māori in business and cultural contexts.</p> <p>Credits 10</p>	<p>Please refer to https://www.nzqa.govt.nz/maori-and-pasifika/field-maori-programme-development-support/ for programme content guidance.</p>
2	<p>Apply understanding of Te Tiriti o Waitangi to support effective business operations.</p> <p>Credits 10</p>	
3	<p>Demonstrate professional and ethical behaviour in a socially and culturally appropriate manner.</p> <p>Credits 10</p>	
4	<p>Foster collaboration and robust communications with internal and external parties.</p> <p>Credits 10</p>	
5	<p>Use business management tools and techniques appropriate to business sustainability.</p> <p>Credits 10</p>	
6	<p>Manage personal growth and professional development in relation to business objectives.</p> <p>Credits 5</p>	
7	<p>Work cooperatively as a team member to support effective business operations.</p> <p>Credits 5</p>	

Transition information

Replacement information	This qualification replaced the National Certificate in Māori Management - Generic (Whakangahu ki Te Ao Māori - Workplace Practices) (Level 3) [Ref: 1432].
<p>The last date for entry to programmes leading to the replaced qualification is 31 December 2018.</p> <p>The last date for assessment against the replaced qualification is 31 December 2019, at which time it will be discontinued.</p> <p>Candidates working towards the replaced qualification must complete the requirements by 31 December 2019 or transfer their results to the replacement qualification.</p>	

Republication information

Version 1 of this qualification was republished in February 2019 to extend the qualification review date to 5 years from approval.
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