

40902 Perform haircutting and styling services

Kaupae Level	4
Whiwhinga Credit	35
Whāinga Purpose	<p>This skill standard is for people wanting to learn integrated haircutting and styling services as a commercial barber.</p> <p>People with this standard will be able to carry out client consultation and perform integrated haircuts, meet professional standards of behaviour and service requirements in a commercial barbering environment.</p> <p>This skill standard aligns with the New Zealand Certificate in Commercial Barbering (Level 4) [Ref: 2115].</p>

Hua o te ako me Paearu aromatawai | Learning outcomes and assessment criteria

Hua o te ako Learning outcomes	Paearu aromatawai Assessment criteria
1. Carry out client consultation for a haircutting service.	a. Use appropriate communication techniques to establish a connection with the client and gather information about the requested haircutting service.
	b. Analyse hair and scalp and check for any factors that may prevent service.
	c. Provide style advice as required and confirm service to be carried out.
2. Perform haircut	a. Prepare client for agreed service including protective coverings.
	b. Select and use tools, products and equipment required for service.
	c. Carry out haircutting service within accepted industry timeframes.
3. Style and finish haircut.	a. Complete the service using appropriate styling techniques, products and tools.
	b. Confirm client expectations for haircut and styling have been met.
	c. Remove protective coverings and clean any loose hair from client.
	d. Advise products and their use and recommend after care and maintenance.

Hua o te ako Learning outcomes	Paearu aromatawai Assessment criteria
4. Complete client service.	a. Process payment and any retail sales as per workplace procedures.
	b. Recommend a timeframe for the next haircut.
	c. Sanitise tools, equipment and work area.
	d. Demonstrate culturally appropriate behaviour throughout client service.

Pārongo aromatawai me te taumata paearu | Assessment information and grade criteria

Assessment specifications:

It is recommended that skill standard *40897 Perform initial barbering services* has been achieved prior to assessing this standard.

Assessment must take place in a realistic commercial barbering environment and in accordance with workplace requirements. Evidence of **four** different haircut and styling services using integrated barbering techniques on **four** different clients with varied hair types and textures is required.

Evidence must include the following:

- Each haircut is to be completed within **30** minutes.
- At least **two** cuts are styled by blow drying.
- All cuts to be styled and finished with appropriate products.

Ngā momo whiwhinga | Grades available

Achieved.

Ihirangi waitohu | Indicative content

- Haircutting designs and styles – cultural and ethical considerations, classic, current and emerging trends.
- Consultation and analysis, client expectations to determine required service, including style, shape and balance for face shape, head size and shape, features and profiles, neck proportions.
- Analysis of the hair and scalp including trichology, skin and hair anatomy, movement, growth patterns, scalp irregularities, scalp condition, hair texture, density, length, porosity, elasticity, hair loss.
- Preparation including identifying product build-up, removal of product build-up, cleansing, protecting the client during service.
- Integrated cutting techniques including nape shaping, line outs, long hair, freehand clipper and clipper guard work (zero guard to four guard), scissor over comb, clipper over comb, razor, scissors, trimmers and freehand clippers.
- Style blending into beard, removal of surplus hair in ears, in nose, and on eyebrows.
- Blow drying – freehand, brush and comb work.
- Tools such as brushes, combs, scissors, razors, clippers, blow dryers, other electrical tools, neck trimmers, clipper attachments, cutthroat razor, shaving brush, neck brush.

- Equipment such as barber's chair, hot towel cabinet, steamer, sharps container, sterilising equipment, towels, neck strips, capes, oils and cleaning agents, mirrors, shampoo basin.
- Hygiene including personal hygiene, hygienic practice, client protection, cleaning and sanitizing tools and work areas.
- Professional standards including all relevant health, safety and hygiene obligations.
- Communication and professional behaviour including – smile, tone of voice, body language, positioning in relation to client, clear instructions, appropriate physical contact, conversation skills, active listening, humour, positive language, manaakitanga, whanaungatanga.
- Encouraging self-care, setting professional boundaries, and knowing how to refer clients to professionals for help, protecting the barber and the client.
- Completing service including product use and recommendations, retail sales, payment, timeframes for follow up service.

Rauemi | Resources

Legislation, regulations and/or industry standards relevant to this skill standard include but are not limited to:

- Relevant legislation including [Health and Safety at Work Act 2015](#), [Privacy Act 2020](#), [Consumers Guarantee Act 1993](#), and [Human Rights Act 1993](#).
- [Public Health Guidance for Hairdressers and Barbers 2025](#).
- Relevant industry publications.
- Organisational policies and procedures including Standard Operating Procedures (SOPs), Material Safety Data Sheets (MSDSs), emergency plans.

Pārongo Whakaū Kounga | Quality assurance information

Ngā rōpū whakatau-paerewa Standard Setting Body	Toi Mai Workforce Development Council
Whakaritenga Rārangi Paetae Aromatawai DASS classification	Service Sector > Beauty Services > Barbering
Ko te tohutoro ki ngā Whakaritenga i te Whakamanatanga me te Whakaōritenga CMR	0099

Hātepe Process	Putanga Version	Rā whakaputa Review Date	Rā whakamutunga mō te aromatawai Last date for assessment
Rēhitatanga Registration	1	30 October 2025	N/A
Kōrero whakakapinga Replacement information	This skill standard replaced unit standard 10648.		
Rā arotake Planned review date	31 December 2030		

Please contact Toi Mai Workforce Development Council at qualifications@toimai.nz to suggest changes to the content of this skill standard.