

FIELD MANUFACTURING**Review of Marine Sales and Service qualification****National Certificate in Marine Sales and Services (Marine Retail) (Level 4) [Ref: 0549]**

The Boating Industry Training Organisation (BITO) has completed the review of the qualification listed above.

Replacement qualification

National Certificate in Marine Sales and Services (Marine Retail and Distribution) (Level 4) [Ref: 1472]

Date new versions published**January 2009**

The next qualification review is planned to take place during 2014.

Summary of review and consultation process

No training programmes for the National Certificate in Marine Sales and Services (Marine Retail) (Level 4) [Ref: 0549] were ever implemented and as a result there were no registered trainees. BITO conducted widespread consultation with all major employers in this sector which confirmed the qualification was not considered to be 'fit for purpose'.

As a result a new qualification was developed that had a wider range of standards including eight new standards developed to meet the needs of the marine retail and distribution sectors of the industry. The content of the qualification was expanded to include Distribution skills, as well those from the Retail sector. Consultation included the Retail Institute which supports the new qualification.

Main changes resulting from the review

A replacement qualification was developed. It has a compulsory section and three elective sections that allow trainees, employers and providers the flexibility to tailor programmes to meet individual skill needs that reflect the diverse roles within the marine retail and distribution sectors of the industry.

Only two of the standards from the replaced qualification were retained, they are standard 407 in Elective 1, and standard 67 in Elective 2. The compulsory section now includes a wider range of skills relevant to Marine Retail as well as Marine Distribution, along with eight new standards developed by BITO to fill skill gaps required by this sector.

National Certificate in Marine Sales and Services (Marine Retail) (Level 4) [Ref: 0549] replaced by

National Certificate in Marine Sales and Services (Marine Retail and Distribution) (Level 4) [Ref: 1472]

Review category	C	See Key to Qualification Review Categories at the end of report
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There are substantial differences between the two qualifications.

All new trainees will be enrolled in programmes leading to the award of the new qualification.

The last date for assessment against the replaced qualification is 31 December 2009.

BITO is not aware of any existing candidates for the replaced qualification. However, any candidate who feels they have been disadvantaged by these arrangements may appeal to:

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Victoria Street West
Auckland 1142

Telephone 0800 600 242
Email info@bia.org.nz
Web www.nzmarine.com

Key to Qualification Review Categories

Category A The qualification is published as a new version with the same NQF ID	Changes are made to SSB name, contact details or purpose statement
	No change is made to title, rules or components of the qualification
	No transition arrangements are required
Category B The qualification is published as a new version with the same NQF ID	Changes are made to title, rules or components
	The new version of the qualification recognises a similar skill set to that recognised by the previous version
	The SSB is confident that people awarded the new or previous version are comparable in terms of competence
	Transition arrangements are required if candidates must gain additional/different credits for the new version
Category C A new (replacement) qualification is published with new NQF ID	Significant changes are made to the qualification in terms of components, structure, type or level
	The SSB views people with the replacement qualification as being significantly different in terms of competence from those with the replaced qualification
	Transition arrangements are required
	Transition may be limited to phase-out dates
Category D Qualification will expire. There is no replacement qualification	Qualification is no longer required by industry
	The qualification is designated as expiring and a last date for meeting the qualification requirements is set