

**Field Māori****Review of Māori Business and Management unit standards**

<b>Subfield</b>	<b>Domain</b>	<b>ID</b>
Māori Business and Management	Finance - Māori	2601-2608
	Māori Management - Generic	10667-10681, 19440
	Māori Management In Māori Organisations	10682-10695
	Māori Office Systems	2893-2896

NZQA Māori Qualifications Services (MQS) has completed the review of the unit standards listed above.

**Date new versions published**

**December 2010**

**Planned review date**

**December 2015**

**Summary of review and consultation process**

The unit standards listed above have been reviewed as part of the MQS planned review cycle, to ensure they are current, clear, logical, and fit for purpose.

Hui were held in October 2007 and August 2008. In March 2010 the Whakaruruhau was increased to include the national moderator and providers assessing against the unit standards. During these hui, the Whakaruruhau considered:

- the currency of the unit standards
- the accuracy and appropriateness of the content of the unit standards
- whether the levels and credit values correspond to the outcome of the standards.

The review confirmed the relevance of the unit standards; however, a number of standards have been designated expiring due to low or nil usage.

The final versions of the standards have been endorsed by the Whakaruruhau.

**Main changes**

- Credit value for unit standards 10671 and 10694 was increased from 8 to 10 credits to better reflect the time taken for candidates to learn and be assessed against their outcomes.
- Credit value for unit standard 10670 was increased from 8 to 12 credits to better reflect the time taken for candidates to learn and be assessed against their outcomes.
- Level for unit standard 10673 was increased from 5 to 6 and the credit value was increased from 6 to 10 credits to better reflect the complexity of, and time taken for candidates to learn and be assessed against, its outcomes.
- Unit standards 2601-2603, 2605-2607, 10668, 10669, 10672, 10674, 10676-10684, 10686-10688, 10690-10693, 10695, and 19940 were designated expiring (category D) due to minimal usage and were no longer being required by the industry.

- Unit standard 2604 was replaced by unit standard 27101. The new unit standard is essentially the same as the replaced; however, the outcome about providing financial advice (deemed a legislative risk for the SSB) was removed.
- Explanatory notes were amended to clarify specific terms and concepts, and to update legislation and reference material.
- Titles, purpose statements, outcomes, evidence requirements, and range statements were amended to ensure consistency and clarity.

### Category C and D unit standards will expire at the end of December 2012

#### Impact on existing accreditations

Current Accreditation for			Accreditation extended to		
Nature of accreditation	Classification	Level	Nature of accreditation	ID	Level
Subfield	Māori Business and Management	5	Standard	10673	6

#### Impact on registered qualifications

Key to type of impact	
<b>Affected</b>	The qualification lists a reviewed classification (domain or subfield) in an elective set The qualification lists a standard that has changes to level or credits The qualification lists a C or D category standard
<b>Not materially affected</b>	The qualification lists a standard that has a new title The qualification lists a standard that has a new classification

The following MQS qualifications are impacted by the outcome of this review and will be updated when they are reviewed in 2011. The standards that generated the status *Affected* are listed in **bold**.

Qualification Title and Reference	Classification or ID
National Certificate in Māori Business and Management [Ref: 0365]	2894, 2895, 2896, 10667, <b>10671, 10674, 10694</b>
National Diploma in Māori Business and Management with optional strand in Iwi Management [Ref: 0366]	<b>10668, 10669, 10670, 10672, 10673, 10674, 10675, 10677, 10679, 10682, 10684, 10685, 10692, 10693, 10694, 10695</b>

The following table identifies qualifications developed by other SSBs that are impacted by the outcome of this review. The SSBs have been advised that the qualifications require revision. The standards that generated the status *Affected* are listed in **bold**.

Ref	Qualification Title	Classification or ID	SSB Name
0369	National Certificate in Quality Management	<b>10671, 10674, 10679</b>	NZQA National Qualifications Services

1498	National Diploma in Business (Level 5) with optional strands in Accounting, Finance, Finance - Māori, Health and Safety Management, Human Resource Management, Māori Business and Management, Marketing, People Development and Coordination, Project Management	<b>2601, 2603, 2606, 2607, 10672, 10676, 10677, 10678, 10680, 10681</b>	NZQA National Qualifications Services
1499	National Diploma in Business (Level 6)	<b>10672</b>	NZQA National Qualifications Services
0667	National Diploma in Iwi/Māori Social Services (Level 6)	10667, <b>10694, 10695</b>	Social Services Industry Training Organisation – Te Kaiāwhina Ahumahi Inc
0953	National Diploma in Public Sector Māori with strands in Management, Policy Advice, and Service Delivery	2894	Learning State (trading name of the Public Sector Training Organisation)
1106	National Certificate in Public Sector Services (Field/Community Advisors)	2895, 2896	Learning State (trading name of the Public Sector Training Organisation)

### Detailed list of unit standards – classification, title, level, and credits

Key to review category	
<b>A</b>	Dates changed, but no other changes are made - the new version of the standard carries the same ID and a new version number
<b>B</b>	Changes made, but the overall outcome remains the same - the new version of the standard carries the same ID and a new version number
<b>C</b>	Major changes that necessitate the registration of a replacement standard with a new ID
<b>D</b>	Standard will expire and not be replaced

#### Māori > Māori Business and Management > Finance – Māori

ID	Title	Level	Credit	Review Category
2601	Analyse and develop financial control systems for Māori organisations	6	6	D
2602	Make and apply financial decisions on Māori asset structures	7	6	D
2603	Manage sources and types of finance for Māori	5	4	D
2604	Analyse and determine financial service options for Māori	4	6	C
<b>27101</b>	<b>Identify and evaluate financial services offered to stakeholders</b>	<b>4</b>	<b>2</b>	
2605	Evaluate and provide recommendations on tribal acquisitions, expansions and economic growth factors	7	12	D

ID	Title	Level	Credit	Review Category
2606	Develop cost management strategies for Māori organisations	6	6	D
2607	Develop strategies for financial risk management for Māori organisations	6	4	D
2608	Provide advice on legal structures, taxation and income distribution for Māori organisations <b>Identify legal structures, taxation, and income distribution for Māori organisations</b>	4	5	B

## Māori &gt; Māori Business and Management &gt; Māori Management - Generic

ID	Title	Level	Credit	Review Category
10667	Explain the use of kawa and tikanga in Māori management situations <b>Explain the use of tikanga and kawa within Māori management situations</b>	4	8	B
10668	Develop policies for using kawa and tikanga in Māori management situations within an organisation	6	6	D
10669	Explain the effects on Māori of racism in the workplace	4	6	D
10670	Develop and implement a strategy to counter racism in Māori management situations <b>Develop, implement, and evaluate a strategy to counter racism to support Māori management situations</b>	5	8 <b>12</b>	B
10671	Explain how selected Māori concepts contribute to the management of Māori organisations	4	8 <b>10</b>	B
10672	Develop and implement workplace policies which are responsive to Māori	6	6	D
10673	Analyse and explain the participation and role of Māori women in the workplace	5 <b>6</b>	6 <b>10</b>	B
10674	Identify skills in management contexts based on Māori concepts	4	6	D
10675	Explain Māori concepts and approaches to management decision making processes <b>Explain Māori concepts and approaches to management decision-making processes</b>	5	10	B
10676	Apply client and sales strategies which incorporate selected Māori concepts	5	6	D
10677	Design marketing and promotional strategies which incorporate the uniqueness of te ao Māori	6	6	D
10678	Design marketing strategies for Māori clients	7	10	D
10679	Develop protocols for personal interaction with, and between, Māori staff	6	6	D
10680	Analyse human resource management policies and practices that utilise kaupapa Māori	7	10	D
10681	Apply Māori decision making processes to project management	6	12	D

ID	Title	Level	Credit	Review Category
19440	Apply policies, procedures and practices for the use of kawa and tikanga in management	6	6	D

## Māori &gt; Māori Business and Management &gt; Māori Management in Māori Organisations

ID	Title	Level	Credit	Review Category
10682	Describe legislation impacting on the management of selected Māori organisations	5	12	D
10683	Analyse, research and design structures for selected Māori organisations	7	8	D
10684	Explain Māori leadership in relation to the management of Māori organisations	5	4	D
10685	Explain management strategies for Māori organisations incorporating selected Māori concepts	6	6	B
10686	Explain the effects of political influences on the management of selected Māori organisations	6	10	D
10687	Explain claims processes and develop a project plan for a claim by a selected Māori organisation	7	15	D
10688	Develop brand strategies for selected Māori organisations	6	6	D
10689	Design marketing strategies for selected Māori organisations	7	10	B
10690	Explain and apply selected Māori concepts in the context of managing Māori natural resources	7	14	D
10691	Explain the effects of collective Māori ownership on resource management	5	8	D
10692	Analyse and design strategies for the development of resources owned by a Māori organisation	7	10	D
10693	Design a human resource management plan for a selected Māori organisation	7	10	D
10694	Research and explain effective marae management systems and models <b>Explain marae management systems and research a model of marae management</b>	4	8 <b>10</b>	B
10695	Design effective models of organisational structure for iwi	6	10	D

## Māori &gt; Māori Business and Management &gt; Māori Office Systems

ID	Title	Level	Credit	Review Category
2893	Provide Māori culturally sensitive reception services	2	2	B
2894	Prepare and implement Māori general office procedures <b>Design and implement office procedures in a Māori organisation</b>	4	6	B

ID	Title	Level	Credit	Review Category
2895	Produce text processed communications in the Māori language <b>Produce word processed documents which incorporate te reo Māori</b>	3	3	B
2896	Plan hui and record proceedings <b>Plan hui and record hui outcomes</b>	3	4	B