

FIELD MANUFACTURING**Review of *Marine Sales and Services* qualification****National Certificate in Marine Sales and Services (Marine Retailing) (Level 2)
[Ref: 0548]**

NZ Marine Industry Training Organisation has completed the review of the qualification listed above.

Date new version published**September 2010**

The next review of this qualification is planned to take place during 2015.

Summary of review and consultation process

The review of this qualification took place in conjunction with the development of the National Certificate in Marine Sales and Services (Marine Retail and Distribution) (Level 4) [Ref: 1472]. Marine retail and distribution companies were surveyed and asked to evaluate the composition and relevance of the qualification. These stakeholders suggested the inclusion of additional unit standards to improve fitness for purpose.

Main changes resulting from the review

The title was updated for consistency with other qualifications in the Marine Sales and Services domain. The content of the qualification was updated to include replacements for expiring unit standards. Recently developed unit standards in the Boatbuilding domain were added to the qualification. Unit standards that cover knowledge and skills about time management and retail presentation were also added.

National Certificate in Marine Sales and Services (Marine Retailing) (Level 2)
[Ref: 0548]

**National Certificate in Marine Sales and Services (Marine Retail and Distribution)
(Level 2) [Ref: 0548]**

Review category	B	See Key to Qualification Review Categories at the end of report
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Changes to structure and content

- The title was changed to National Certificate in Marine Sales and Services (Marine Retail and Distribution) (Level 2).
- The overall credit total of the qualification changed from 59 to 80.
- Standards 11951, 12349, 25343, and 25345 were added to the Compulsory section.
- Standard 6915 was replaced by standard 26542 in the Compulsory section.
- Standard 11970 was replaced by standard 24997 in the Compulsory section.
- The titles, levels, credit values, and classifications of reviewed standards were updated.

Transition

People involved in programmes or courses that lead to the award of version 2 of this qualification may either complete the requirements of that version by December 2012 or transfer their results to version 3. People completing the requirements of version 2 must gain credit for expiring standard 11970 before its expiry date: 31 December 2011.

All new candidates will be enrolled in programmes or courses leading to the award of version 3 of the qualification.

This qualification contains standards that replace earlier standards. For the purposes of this qualification, people who have gained credit for the replaced standards are exempt from the requirement to gain credit for the replacement standards – see table below.

Credit for	Exempt from
503	12349
6915	26542
11970	24997

Any person who feels that they have been disadvantaged by these transition arrangements can contact NZ Marine Industry Training Organisation at the address below who will consider appeals on a case-by-case basis.

NZ Marine Industry Training Organisation
PO Box 90448
Victoria Street West
Auckland 1142

Telephone 09 360 0056
Email training@bia.org.nz
Web www.nzmarine.com

Key to Qualification Review Categories

Category A The qualification is published as a new version with the same NQF ID	Changes are made to SSB name, contact details or purpose statement
	No change is made to title, rules or components of the qualification
	No transition arrangements are required
Category B The qualification is published as a new version with the same NQF ID	Changes are made to title, rules or components
	The new version of the qualification recognises a similar skill set to that recognised by the previous version
	The SSB is confident that people awarded the new or previous version are comparable in terms of competence Transition arrangements are required if candidates must gain additional/different credits for the new version
Category C A new (replacement) qualification is published with new NQF ID	Significant changes are made to the qualification in terms of components, structure, type or level
	The SSB views people with the replacement qualification as being significantly different in terms of competence from those with the replaced qualification
	Transition arrangements are required Transition may be limited to phase-out dates
Category D Qualification will expire. There is no replacement qualification	Qualification is no longer required by industry
	The qualification is designated as expiring and a last date for meeting the qualification requirements is set