

**Field      Agriculture, Forestry and Fisheries****Review of *Agribusiness Management* unit standards**

<b>Subfield</b>	<b>Domain</b>	<b>ID</b>
Agriculture	Agribusiness Management	11853, 16653, 16655, 16661, 21385-21390, 21392, 21394-21397

The Agriculture Industry Training Organisation has completed the review of the unit standards listed above.

The remaining unit standards in domain *Agribusiness Management* will be reviewed in early 2011.

**Date new versions published**

**March 2011**

**Planned review date**

**December 2016**

**Summary**

The unit standard review was carried out because the unit standards had passed their planned review date. The Agriculture ITO carried out an extensive consultation process commencing in April 2010 to determine if any changes to industry practices had an impact on the content of the unit standards, and whether the unit standards were still fit for purpose.

Unit standards were firstly updated with changes received since the last review, and with feedback from ongoing Agriculture ITO feedback loops and conversations with accredited training providers and industry.

Updated unit standards were then sent to all industry stakeholders including Landcorp, Beef + Lamb New Zealand, DairyNZ, and New Zealand Institute of Primary Industry Management; as well as accredited training providers; Agriculture ITO moderators and staff; and other ITOs who had an interest in the unit standards.

All feedback was considered by the review panel and incorporated where valid. Justification was recorded where feedback was not incorporated.

A meeting of all training providers was held in July 2010 to finalise the unit standards and discuss any issues related to delivery and assessment that would impact on the content of the unit standards. No further changes were required to reviewed unit standards, however the need was identified for a new unit standard on land and environmental planning. Further consultation was carried out to determine and finalise the content of this unit standard.

The final versions of the unit standards were endorsed by the Agriculture Industry Committee.

## Main changes

- The title of unit standard 21385 was amended to reflect the content.
- The title and subsequent wording throughout unit standard 21389 was changed to reflect a change in industry focus.
- The level and credits of unit standard 11853 were changed to more accurately reflect the level of complexity, and the time taken to achieve credit.
- Minor changes were made to content of all unit standards to meet technical criteria and to clarify assessment requirements.
- A new unit standard on developing a land and environment plan was written to cover an identified gap in this area.

## Impact on registered qualifications

Key to type of impact	
<b>Affected</b>	The qualification lists a reviewed classification (domain or subfield) in an elective set The qualification lists a standard that has changes to level or credits The qualification lists a C or D category standard
<b>Not materially affected</b>	The qualification lists a standard that has a new title The qualification lists a standard that has a new classification

The following Agriculture ITO qualifications are impacted by the outcome of this review and will be updated . The standards that generated the status *Affected* are listed in **bold**.

Ref	Qualification Title	Classification or ID
0647	National Diploma in Agribusiness Management	<b>11853</b> , 21385, 21389
1186	National Certificate in Agribusiness Management (Business Planning and Financial Management)	<b>11853</b>
1187	National Certificate in Agribusiness Management (Agribusiness Resource Management)	21385, 21389
1188	National Certificate in Agriculture (Production Management) with strands in Arable Farming, Cattle Farming, Dairy Farming, Deer Farming, and Sheep Farming	21389

## Detailed list of unit standards – classification, title, level, and credits

All changes are in **bold**.

Key to review category	
<b>A</b>	Dates changed, but no other changes are made - the new version of the standard carries the same ID and a new version number
<b>B</b>	Changes made, but the overall outcome remains the same - the new version of the standard carries the same ID and a new version number
<b>C</b>	Major changes that necessitate the registration of a replacement standard with a new ID
<b>D</b>	Standard will expire and not be replaced

## Agriculture, Forestry and Fisheries > Agriculture > Agribusiness Management

ID	Title	Level	Credit	Review Category
11853	Prepare a case for obtaining finance to establish, extend, or diversify an agribusiness	6 <b>5</b>	10 <b>15</b>	B
16653	Demonstrate knowledge of taxation and implement taxation requirements for an agribusiness	5	8	B

ID	Title	Level	Credit	Review Category
16655	Manage agribusiness capital	5	6	B
16661	Identify, assess, and plan the management of risk for an agribusiness	5	6	B
21385	Demonstrate knowledge of ownership, tenure, and succession planning for an agribusiness <b>Demonstrate knowledge of land tenure, business and asset ownership, and succession planning for an agribusiness</b>	5	5	B
21386	Demonstrate knowledge of the effects of market forces on an agri-industry	4	4	B
21387	Demonstrate knowledge of the physical resources in an agribusiness	5	10	B
21388	Develop a business plan, and monitor the objectives for an agribusiness	5	15	B
21389	Develop production management action plans for an agribusiness, and analyse results <b>Develop Productivity action plans for an agribusiness, and analyse results</b>	5	10	B
21390	Develop and monitor financial plans for an agribusiness	5	15	B
21392	Evaluate performance and opportunities for an agribusiness, and present findings in a report	6	25	B
21394	Analyse performance, and determine investment opportunities for an agribusiness	5	10	B
21395	Describe employment requirements, and employment termination procedures for an agribusiness	4	4	B
21396	Plan for the recruitment, selection, and induction of staff in an agribusiness	5	8	B
21397	Plan work allocation and working relationships, assess performance and training in an agribusiness	5	10	B
<b>27100</b>	<b>Develop a sustainable land and environmental management plan for a land-based agribusiness</b>	<b>5</b>	<b>12</b>	<b>New</b>