

FIELD **Multi-field**

Revision of *Business* qualification and Review of *Real Estate* qualifications

New Zealand Diploma in Business (with strands in Accounting, Administration and Technology, Leadership and Management, and Māori Business and Management) (Level 6) [Ref: 2460]

National Certificate in Real Estate (Salesperson) (Level 4) [Ref: 1543]

National Certificate in Real Estate (Branch Manager) (Level 5) [Ref: 1288]

National Diploma in Real Estate (Agent) (Level 5) [Ref: 1731]

The qualifications above have been revised and reviewed by NZQA Qualifications Services (NQS) and The Skills Organisation respectively.

Date new versions published

April 2016

The next qualification review for the Real Estate qualifications is planned to take place by December 2020. The planned review date for the Business qualification remains unchanged (December 2019).

Summary of the consultation process

The mandatory review of Real Estate qualifications was triggered by NZQA in February 2014. The review was completed by The Skills Organisation and included broad consultation with industry and training provider stakeholders to ensure that reviewed qualifications would meet current and future needs.

The review supported replacing the Level 4 Salesperson national certificate with an equivalent New Zealand Certificate. The review also determined that the needs identified by the current Branch Manager and Agent qualifications were better addressed by adding a new Real Estate strand on the New Zealand Diploma in Business. Consultation with the Business qualification developer – NQS – took place throughout 2014 and the addition of the strand was endorsed by relevant stakeholders.

An additional specialist qualification at Level 5 was also developed as a result of the review of the Real Estate qualifications.

Main changes resulting from the revision and review

Version 2 of the New Zealand Diploma in Business (with strands in Accounting, Administration and Technology, Leadership and Management, and Māori Business and Management) (Level 6) [Ref: 2460] was listed to include a strand in Real Estate and the title was updated accordingly.

National Certificate in Real Estate (Salesperson) (Level 4) [Ref: 1543]

replaced by

New Zealand Certificate in Real Estate (Salesperson) (Level 4) [Ref: 3111]

Review category	C	See Key to Qualification Review Categories at the end of report
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National Certificate in Real Estate (Branch Manager) (Level 5) [Ref: 1288]

Review category	D	See Key to Qualification Review Categories at the end of report
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National Certificate in Real Estate (Agent) (Level 5) [Ref: 1731]

Review category	D	See Key to Qualification Review Categories at the end of report
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A new New Zealand qualification, the New Zealand Certificate in Real Estate (Specialist) (Level 5) with strands in Business Broking; Commercial and Industrial; Residential; and Rural [Ref: 3112] was developed and listed.

Transition

People currently enrolled in programmes leading to Ref: 1543, Ref: 1288 or Ref: 1731 may complete the requirements to meet these qualifications but will need to do so by 31 December 2019.

The last date for entry into programmes leading to Ref: 1543, Ref: 1288 or Ref: 1731 is 31 December 2017.

It is anticipated that no existing candidates will be disadvantaged by these transition arrangements. However, anyone who feels that they have been disadvantaged may appeal to The Skills Organisation at the address below:

The Skills Organisation
 FREEPOST 5164
 PO Box 24469
 Royal Oak
 Auckland 1345
 Telephone 09 525 2590
 Email reviewcomments@skills.org.nz

Key to Qualification Review Categories

Category A The qualification is published as a new version with the same NZQF ID	Changes are made to SSB name, contact details or purpose statement
	No change is made to title, rules or components of the qualification
	No transition arrangements are required
Category B The qualification is published as a new version with the same NZQF ID	Changes are made to title, rules or components
	The new version of the qualification recognises a similar skill set to that recognised by the previous version
	The SSB is confident that people awarded the new or previous version are comparable in terms of competence
	Transition arrangements are required if candidates must gain additional/different credits for the new version
Category C A new (replacement) qualification is published with new NZQF ID	Significant changes are made to the qualification in terms of components, structure, type or level
	The SSB views people with the replacement qualification as being significantly different in terms of competence from those with the replaced qualification
	Transition arrangements are required
	Transition may be limited to phase-out dates
Category D Qualification will expire. There is no replacement qualification	Qualification is no longer required by industry
	The qualification is designated as expiring and a last date for meeting the qualification requirements is set