

Field: Service Sector

Change report for the review of Real Estate New Zealand Qualifications

Reviewed qualifications

[Ref]	Version	Qualification title	Level	Credits
3111	1	New Zealand Certificate in Real Estate (Salesperson)	4	50
3112	1	New Zealand Certificate in Real Estate (Specialist) with strands in Business Broking, Commercial and Industrial, Residential, and Rural	5	40

Review information

Qualification Developer	The Skills Organisation
Reason for the review	Mandatory review
Review date	31 December 2020
Outcome date	December 2020
Next review date	December 2025

Summary of review and consultation process

The scheduled review of the Real Estate qualifications was conducted during June 2020 – September 2020.

The review included a broad consultation with the regulatory body, relevant industry association, real estate agencies, and relevant tertiary education organisations. The review formed a Consultation Review Group who met once a month to review the qualifications, discuss feedback, determine changes where required.

Main changes resulting from the review

The New Zealand Certificate in Real Estate (Salesperson) Level 4 [Ref: 3111] was determined fit for purpose and largely unchanged. The education pathway removed reference to New Zealand Certificate in Real Estate (Specialist) with strands in Business Broking, Commercial and Industrial, Residential, and Rural Level 5 [Ref: 3112].

The New Zealand Certificate in Real Estate (Specialist) (Level 5) with strands in Business Broking, Commercial and Industrial, Residential, and Rural [Ref: 3112] was determined not fit for purpose and will be discontinued without replacement. This outcome will enable the industry to determine a more suitable pathway for the various areas of real estate.

Review outcome

Ref	Version	Reviewed qualification	Outcome category	New qualification details/version (if applicable)
3111	1	New Zealand Certificate in Real Estate (Salesperson) (Level 4)	<i>B-New version of qualification</i>	3111-2
3112	1	New Zealand Certificate in Real Estate (Specialist) (Level 5) with strands in Business Broking, Commercial and Industrial, Residential, and Rural	<i>D-Qualification will expire with no replacement</i>	3112-2

Qualification review outcome categories

Outcome	Result	Category
No changes are identified to the qualification	Qualification version number and NZQF ID remain the same. New review date is required.	A
Minor changes are identified to the qualification	New version of qualification is required (NZQF ID remains the same). New review date is required.	B
Significant changes are required to the qualification	New replacement qualification is required with a new NZQF ID. The existing qualification will expire.	C
The qualification is no longer required by industry	The qualification will expire with no replacement.	D

Transition information

Reference	Version	Qualification title	Last date of entry*	Last date of assessment
3111	1	New Zealand Certificate in Real Estate (Salesperson) (Level 4)	N/A	31 December 2022
3112	1	New Zealand Certificate in Real Estate (Specialist) (Level 5) with strands in Business Broking, Commercial and Industrial, Residential, and Rural	31 December 2022	31 December 2023

*only required for outcome category C or D

Any additional information

It is not intended that any existing candidate be disadvantaged by these transition arrangements; however, anyone who feels they have been disadvantaged can appeal to:

The Skills Organisation
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 PO Box 24469
 Royal Oak
 Auckland 1345

Phone: 0508 Skills (0508 754 557)

Email: reviewcomments@skills.org.nz

