

## Field Service Sector

### Review of *Real Estate* New Zealand Qualifications

#### Reviewed qualifications

Ref	Version	Qualification Title	Credits
1809	4	New Zealand Certificate in Residential Property Management (Level 4)	65
3111	2	New Zealand Certificate Real Estate (Salesperson) (Level 4)	50

#### Review information

Qualification Developer	Ringa Hora Services Workforce Development Council
Reason for the development/review	Scheduled five-year review
Review date	February 2025
Outcome date	May 2025
Next review date	May 2030

Summary of review and consultation process
<p>The Real Estate qualifications were reviewed by Ringa Hora Workforce Development Council as part of the five-year review cycle. Qualification stakeholders were invited to participate in the review, including providers and industry who had been part of the initial development and previously expressed interest in the qualifications. Engagement around the review of the qualifications began in December 2024. Stakeholder consultation was carried out with review meetings held 11 and 12 February 2025.</p> <p>Consultation with stakeholders confirmed that the reviewed qualifications would be fit for purpose with some minor changes to graduate profile outcomes (GPOs) to ensure currency and clarity and to incorporate sustainability concepts and reflect changes in the culture of tourism organisations.</p> <p>The final draft was circulated back to the stakeholder group for any further feedback and confirmation of accuracy, which was then followed up with the draft qualifications being posted on to the Ringa Hora website seeking any additional feedback or comments.</p> <p>Support for the reviewed qualifications was obtained from stakeholders.</p>

Main changes resulting from the review process
<p><b>Overall changes.</b></p> <ul style="list-style-type: none"> <li>Qualification Award and Evidence Requirements for Assuring Consistency wording have been changed in line with other qualifications.</li> <li>General conditions for programmes have been updated to encompass Māori values and Te Tiriti o Waitangi, relevant legislations and regulations and considerations for Pasifika and Tangata Whaikaha.</li> <li>General conditions have been updated to encompass professional conduct, communication skills and processes with culturally diverse communities.</li> <li>Education pathway updated.</li> </ul> <p>Transition information updated.</p>

**New Zealand Certificate in Residential Property Management (Level 4) [Ref: 1809].**

The main changes as a result of the review are:

- GPO 2 – “Operate with” replaced with “Apply”. Credit value increased from 5 to 10 credits.
- GPO 3 – “through communication” added. Credit value increased from 10 to 15 credits.
- GPO 4 – “market, and report on” removed. Credit value decreased from 20 to 10 credits.
- GPO 6 – “Resolve” has been replaced with “Apply knowledge of”.
- Other requirements for the qualification have been removed and replaced with N/A.

**New Zealand Certificate in Real Estate (Salesperson) (Level 4) [Ref: 3111].**

The main changes as a result of the review are:

- GPO 1 – “Operate as a real estate salesperson with” has been replaced with “Use necessary” and “to operate as a real estate salesperson” has been added at the end.
- GPO 4 – “in residential, business broking, rural and commercial and industrial real estate sector” added .

**Development/Review outcome**

Ref:	Version	Qualification Title	Outcome category	New qualification ID/version (as applicable)
1809	4	New Zealand Certificate in Residential Property Management (Level 4)	B-New version of qualification	1809-5
3111	2	New Zealand Certificate in Real Estate (Salesperson) (Level 4)	B-New version of qualification	3111-3

**Qualification review outcome categories**

Outcome	Result	Category
Minor changes to the qualification	Qualification version number and ID (Ref) remain the same. New review date is required.	A
Moderate changes to the qualification	New qualification version number. Ref/ID remains the same. New review date is required.	B
Significant changes to the qualification	New replacement qualification with a new Ref/ID The existing qualification will expire.	C
The qualification is no longer required by industry	The qualification will expire with no replacement.	D

**Transition information**

Ref:	Version	Qualification Title	Last date of entry*	Last date of assessment
1809	4	New Zealand Certificate in Residential Property Management (Level 4)	N/A	31 May 2027
3111	2	New Zealand Certificate in Real Estate (Salesperson) (Level 4)	N/A	31 May 2027

*\*only required for outcome category C or D*

**Any additional information, including Qualification Developer contact details.**

It is the intention of Ringa Hora Services Workforce Development Council that no person should be disadvantaged by these transition arrangements.

Any person who considers they have been disadvantaged may appeal to:

Ringa Hora Services Workforce Development Council

PO Box 445

Wellington

New Zealand

Phone: 04 909 0306

Email: [qualifications@ringahora.nz](mailto:qualifications@ringahora.nz)

Web: [www.ringahora.nz](http://www.ringahora.nz)