

Title	Implement and monitor a yearling preparation programme up to and at horse sales		
Level	4	Credits	10

Purpose	People credited with this unit standard are able to: assess yearling commercial appeal and identify sales expected to maximise commercial return; implement the final yearling preparation programme according to timing of the nominated sales and monitor ongoing progress; transport to, and settle yearlings at the sales venue, and monitor health; and present yearlings to prospective buyers and maintain daily schedules.
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Classification	Equine > Equine Husbandry
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Available grade	Achieved
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Guidance Information

- 1 Legislation relevant to this unit standard includes but is not limited to:
 - Health and Safety at Work Act 2015; and any subsequent amendments.
- 2 Definition

Workplace procedures are the documented policies and practices for safety and procedures within a particular workplace, and are consistent with the Code of Welfare: Horses and Donkeys (2018) available at <https://www.mpi.govt.nz/dmsdocument/11003-horses-and-donkeys-code-of-welfare>.
- 3 For the purposes of assessment:
 - evidence for the practical components of this unit standard must be supplied from the workplace.
 - evidence for all outcomes must be presented in accordance with workplace procedures.

Outcomes and performance criteria

Outcome 1

Assess yearling commercial appeal and identify sales expected to maximise commercial return.

Range evidence of four yearlings is required.

Performance criteria

- 1.1 Assess yearlings to determine commercial appeal.
- Range fashionability of sire, performance of sire and dam, performance of offspring and close relatives, pedigree.
- 1.2 Assess yearling conformation and action to determine commercial appeal.
- 1.3 Set the anticipated sales series according to pedigree and conformation of the yearling.

Outcome 2

Implement the final yearling preparation programme according to timing of the nominated sales and monitor ongoing progress.

Range evidence of four yearlings is required.

Performance criteria

- 2.1 Implement the yearling education programme and monitor progress to prepare the yearling to its best commercial advantage on the day of the anticipated sales.
- Range may include but is not limited to – handling, rugging, grooming, stabling, floating, feeding, exercise and education; evidence of five is required.
- 2.2 Implement and monitor a health management programme to maintain yearlings in optimum health in preparation for sale.
- Range may include but is not limited to – vaccination, worming, teeth, feet, feeding, x-ray, scope; evidence of five is required.
- 2.3 Select feeds and implement feeding to maximise potential for growth and appearance.
- 2.4 Identify general abnormalities in yearlings and take action which is in the best interest of the yearling.
- Range may include but is not limited to – eating patterns, appearance, conformational deviations, skeletal issues and abnormalities.
- 2.5 Identify and manage behavioural problems.
- Range may include but not limited to – anxiety, aggression, stable vices, herd instincts, paddock vices, bullying; evidence of four is required.

Outcome 3

Transport to, and settle yearlings at the sales venue, and monitor health.

Range evidence of four yearlings is required.

Performance criteria

3.1 Implement precautions to avoid injury to yearlings while in transport to the sales venue.

Range may include but is not limited to – familiarisation procedures, bandaging, sedation, travel attendants, monitoring procedures; evidence of three is required.

3.2 Demonstrate knowledge of sales venue layout, facilities and schedules.

Range may include but is not limited to – allocated boxes, stabling area, parade area, wash bay, outside ring, inside ring, sales timings, sales venue office; evidence of five is required.

3.3 Settle and monitor yearlings into boxes.

3.4 Monitor the health of yearlings for the duration of their stay at the sales venue.

Range vital signs, consumption of water and feed, hydration levels, general demeanour, stress levels.

Outcome 4

Present yearlings to prospective buyers and maintain daily schedules.

Range evidence of two yearlings is required.

Performance criteria

4.1 Communicate the pedigree and performance of relatives of yearlings to interested parties.

4.2 Parade yearlings to perspective buyers and/or in the sales ring to highlight movement and conformation to best advantage.

4.3 Maintain personal behaviour and attire appropriate for the occasion.

4.4 Maintain personal health and wellbeing at a sales venue.

Range nutrition, stress, breaktimes, hydration, rest.

4.5 Maintain daily schedules in collaboration with team members.

Planned review date	31 December 2025
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Status information and last date for assessment for superseded versions

Process	Version	Date	Last Date for Assessment
Registration	1	28 October 1994	31 December 2022
Review	2	23 October 1996	31 December 2022
Review	3	24 June 1998	31 December 2022
Review	4	25 September 2003	31 December 2022
Review	5	26 November 2007	31 December 2022
Review	6	28 May 2020	N/A

Consent and Moderation Requirements (CMR) reference	0018
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This CMR can be accessed at <http://www.nzqa.govt.nz/framework/search/index.do>.

Comments on this unit standard

Please contact the Primary ITO standards@primaryito.ac.nz if you wish to suggest changes to the content of this unit standard.