

<b>Title</b>	<b>Demonstrate formal welcome to manuhiri through te reo</b>		
<b>Level</b>	<b>4</b>	<b>Credits</b>	<b>10</b>

<b>Purpose</b>	People credited with this unit standard are able to, in a whakairo context: recite karakia in a formal situation; compose and present whaikōrero to be used in a formal situation; demonstrate use of whakataukī/whakatauākī; and perform waiata in a formal situation.
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<b>Classification</b>	Whakairo > Mana Whakairo
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<b>Available grade</b>	Achieved
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### Guidance Information

- 1 Tikanga and kawa related to the content of the Whakairo subfield refer to specific interpretations and understandings of whakapapa, te reo, symbolism, concepts and representation within a Whakairo context. They are distinctive from those within the broader context of Te Ao Māori
- 2 Glossary  
*Whaikōrero* – oratory;  
*Pepeha* – tribal aphorism(s);  
*Rangi* – sound;  
*Kupu* – word;  
*Take* – topic;  
*Tauparapara* – incantation/invocation – (specific to whanau, hapu or iwi);  
*Mihi ki te marae* – acknowledgement to the marae;  
*Mihi ki ngā mate* – acknowledgement to those deceased;  
*Waiata tangi, oriori, pātere, ngeri* – contextual reference to tāne-nui-a-rangi, te kiri-o-tāne, moko-nui-a-rangi;  
*Whakataukī* - proverb, significant saying where the author may not be known;  
*Whakatauākī* – proverb, significant saying where the author is known;  
*Whakamutunga* – ending.
- 3 Assessment against this unit standard is to be conducted by a fluent speaker of te reo Māori.
- 4 References may include but are not limited to:  
 Battye, Susan and Waitai, Kiri. *Pōwhiri in Action - He Kete O Te Reo Pōwhiri*. Christchurch, User Friendly Resources, 2011.  
 Mead, Sidney M. and Grove, Neil. *Ngā pēpeha a ngā tīpuna = The sayings of the ancestors*. Wellington: Victoria University Press, 2001.  
 Ngata, Apirana, *Ngā Moteatea: he marama rere no ngā waka maha (Part 1)*, E.S. Cliff and Co., Hastings, 1928;

Ngata, Apirana, *Ngā Moteatea: he marama rere no ngā waka maha (Part 2)*,  
Polynesian Society, Wellington, 1961;

Ngata, Apirana, *Ngā Moteatea: he marama rere no ngā waka maha (Part 3)*,  
Polynesian Society, Wellington, 1970.

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## Outcomes and performance criteria

### Outcome 1

Recite karakia in a formal situation.

Range including but is not limited to – blessing food, opening of a hui, closing of a hui.

### Performance criteria

1.1 Information is gathered to ensure structure accords with karakia conventions.

Range may include but is not limited to – karakia Māori, other karakia in te reo Māori.

1.2 Karakia is recited correctly in a solo situation.

### Outcome 2

Compose and present whaikōrero to be used in a formal situation.

Range may include but is not limited to – tangihanga, pōwhiri, mihimihi; evidence of at least one is required.

### Performance criteria

2.1 Whaikōrero is composed in a manner ensuring that structure conforms to mihi whaikōrero ki ngā manuhiri.

Range including but is not limited to – tauparapara, mihi ki te marae, mihi ki ngā mate, take whakamutunga.

2.2 Whaikōrero is presented correctly.

### Outcome 3

Demonstrate use of whakataukī/whakatauākī.

### Performance criteria

3.1 Use of whakataukī/whakatauākī is demonstrated in a manner that concurs with hapū and/or iwi tradition.

Range including but is not limited to – pepeha, whakataukī/whakatauākī.

**Outcome 4**

Perform waiata in a formal situation.

Range including but is not limited to – waiata whakangahau, waiata pōwhiri, waiata tangi, mōteatea, aoteatea;  
evidence of three waiata is required.

**Performance criteria**

4.1 Waiata is performed using correct rangi and kupu.

4.2 Waiata is explained according to type in a manner that concurs with hapū or iwi tradition.

Range including but is not limited to – waiata tangi, oriori, pātere, ngeri.

<b>Planned review date</b>	31 December 2026
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**Status information and last date for assessment for superseded versions**

Process	Version	Date	Last Date for Assessment
Registration	1	5 December 1995	31 December 2016
Revision	2	6 April 1998	31 December 2016
Revision	3	19 April 2000	31 December 2016
Revision	4	18 September 2001	31 December 2016
Review	5	19 December 2003	31 December 2016
Review	6	12 December 2008	31 December 2019
Revision	7	21 May 2010	31 December 2019
Rollover	8	21 February 2013	31 December 2019
Revision	9	19 November 2015	31 December 2019
Review	10	15 September 2016	31 December 2023
Review	11	24 March 2022	N/A

<b>Consent and Moderation Requirements (CMR) reference</b>	0226
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This CMR can be accessed at <http://www.nzqa.govt.nz/framework/search/index.do>.

**Comments on this unit standard**

Please contact NZQA Māori Qualifications Services [mqs@nzqa.govt.nz](mailto:mqs@nzqa.govt.nz) if you wish to suggest changes to the content of this unit standard.