

Title	Investigate and formulate a solution to an identified rural servicing business need		
Level	4	Credits	20

Purpose	People who complete this unit standard will be able to: identify a business need for a client and investigate a range of technical products or services to provide a solution, and formulate a solution to meet the identified business need.
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Classification	Agriculture > Rural Servicing
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Available grade	Achieved
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Guidance Information

Definition

A *business need* is any improvement required to meet production targets.

Outcomes and performance criteria

Outcome 1

Identify a business need for a client and investigate a range of technical products or services to provide a solution.

Performance criteria

1.1 Identify parameters in terms of the business need.

Range parameters may include but are not limited to – business goals, costs, timeframes, and impacts of delays; evidence of three parameters is required.

1.2 Analyse appropriate technical products or services to provide a solution in terms of the business need.

Range a minimum of two different technical products or services is required.

Outcome 2

Formulate a solution to meet the identified business need.

Performance criteria

- 2.1 Recommend the product or service to meet the requirements in terms of the business need.
- 2.2 Identify the suppliers or vendors to deliver the recommended products or services in terms of the business need.
- 2.3 Research any similar products or services from competitors, and provide justification for the recommendation in terms of the business need.
- 2.4 Identify risks and any other variables that may impact on the implementation of the proposed solution in terms of the business need.
- 2.5 Formulate a solution to present to the client in terms of the business need.
- Range solution must include an implementation plan, and cost benefit analysis.

Planned review date	31 December 2027
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Status information and last date for assessment for superseded versions

Process	Version	Date	Last Date for Assessment
Registration	1	17 November 2016	31 December 2024
Review	2	25 August 2022	N/A
Revision	3	25 July 2024	N/A

Consent and Moderation Requirements (CMR) reference	0052
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This CMR can be accessed at <http://www.nzqa.govt.nz/framework/search/index.do>.

Comments on this unit standard

Please contact Muka Tangata - People, Food and Fibre Workforce Development Council qualifications@mukatangata.nz if you wish to suggest changes to the content of this unit standard.