

<b>Title</b>	<b>Select and recommend retail products for advanced beauty therapy services</b>		
<b>Level</b>	<b>4</b>	<b>Credits</b>	<b>2</b>

<b>Purpose</b>	People credited with this unit standard are able to select and recommend retail products to the customer after electrical epilation, body therapy services, and advanced facial therapy.
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<b>Classification</b>	Beauty Services > Beauty Therapy
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<b>Available grade</b>	Achieved
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### Guidance Information

#### 1 Definitions

*Advanced beauty therapy services*, for the purposes of this unit standard, mean electrical epilation services, body therapy, and advanced facial therapy services.

*Advanced facial therapy* refers to interpreting a consultation to develop a service plan and making adjustments required by variations in the client's skin type and condition. The service will focus on results rather than pampering, applying a range of specific facial products and electrical equipment.

*Salon requirements*, for the purposes of this unit standard, refer to any policies, procedures, and requirements of the company and/or workplace involved (including manufacturers' instructions), and any ethical codes of relevant professional management, which collectively provide a standard that applies to all performance criteria in this unit standard.

2 Evidence generated during assessment against this unit standard must meet salon requirements and be consistent with industry practice and knowledge. Such knowledge is available in reference texts, models, and other information-bearing media. No one textbook or other source of information is envisaged, as new approaches to the study of beauty therapy are published regularly.

3 Evidence generated during assessment against this unit standard must be consistent with the current edition of The New Zealand Association of Registered Beauty Therapists, *Code of Ethics for Members of The New Zealand Association of Registered Beauty Therapists Inc.* (Auckland, NZ), and The New Zealand Association of Registered Beauty Therapists, *Health and Hygiene Guidelines* (Auckland, NZ), both available from <http://www.beautynz.org.nz>.

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## Outcomes and performance criteria

### Outcome 1

Select and recommend retail products to the customer after electrical epilation.

Range may include but is not limited to – soothing products, hair growth retardants, tinted antiseptic products.

### Performance criteria

- 1.1 Select and recommend products for electrical epilation to meet customer requirements and demonstrate their use in accordance with manufacturers' instructions.
- 1.2 Make recommendations for purchase of companion products for electrical epilation in accordance with customer requirements.

### Outcome 2

Select and recommend retail products to the customer after body therapy services.

Range may include but is not limited to – nourishing body creams oils and gels, body brushes, body cleansers, body exfoliants, body treatment serums and gels, body masks.

### Performance criteria

- 2.1 Select and recommend products for body therapy to meet customer requirements and demonstrate their use in accordance with manufacturers' instructions.
- 2.2 Make recommendations for purchase of companion products for body therapy in accordance with customer requirements.

### Outcome 3

Select and recommend retail products to the customer after advanced facial therapy.

Range may include but is not limited to – functional cleansers, advanced peels, advanced masks, toning mists, service specific serums and gels, sunblocks (chemical, physical).

### Performance criteria

- 3.1 Select and recommend products for advanced facial therapy to meet customer requirements and demonstrate their use in accordance with manufacturers' instructions.
- 3.2 Make recommendations for purchase of companion products for advanced facial therapy in accordance with customer requirements.

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<b>Planned review date</b>	31 December 2023
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**Status information and last date for assessment for superseded versions**

Process	Version	Date	Last Date for Assessment
Registration	1	31 May 2018	N/A

<b>Consent and Moderation Requirements (CMR) reference</b>	0035
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This CMR can be accessed at <http://www.nzqa.govt.nz/framework/search/index.do>.

**Comments on this unit standard**

Please contact the NZ Hairdressing Industry Training Organisation Inc  
[support@hito.org.nz](mailto:support@hito.org.nz) if you wish to suggest changes to the content of this unit standard.