

Title	Apply hairdressing services to meet commercial workplace requirements		
Level	5	Credits	25

Purpose	<p>This unit standard is intended for people in the hairdressing industry who are providing a range of hairdressing services within a commercial salon and can demonstrate knowledge of hairdressing services and apply that knowledge to complete integrated contemporary hairdressing skills within a commercially acceptable timeframe.</p> <p>People credited with this unit standard can:</p> <ul style="list-style-type: none"> • manage a client base, • complete a creative multi-shading colouring service using permanent colours, • complete contemporary service on a client, and • complete long hair up service, in a commercial salon.
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Classification	Beauty Services > Hairdressing
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Available grade	Achieved
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Guidance Information

1 Definitions

A commercially acceptable timeframe varies for different hairdressing services. Times reflect performance required to support a commercial salon's profitability.

Commercial salon is a salon where the core business is commercial hairdressing, with electronic banking facilities, a reception area, professional salon products available for salon use and retail, professional equipment sufficient to provide a commercial standard of service, and a throughput of commercial customers paying current market prices in keeping with a full-time commercial salon business.

Contemporary means non-basic work which must include current industry trends.

Creative means freedom to use all ideas.

Industry techniques are those that result from professional application of hairdressing technical skills.

Legislative requirements refer to the obligations of the employer and/or employee under the Health and Safety at Work Act 2015, Health (Hairdressers) Regulations 1980, Safety Data Sheets (SDS), Privacy Act 2020, Human Rights Act 1993, Smoke-free Environments Act 1990, Fire and Emergency New Zealand (Fire Safety, Evacuation Procedure, Evacuation Scheme) Regulations 2018.

2 It is intended that assessment against this unit standard takes place as a part of the final stage within a programme leading towards a hairdressing qualification for a qualified stylist.

- 3 To reflect commercially acceptable timeframes, outcomes 2, 3 and 4 will be assessed in two three-hour sessions (total six hours). All work is to be completed within each allocated session.
- 4 For Outcome 3, a candidate has the option to select either to demonstrate a contemporary chemical reformation service or a contemporary colouring service in addition to outcome 2 and 4. Chemical reformation service could be one of a chemical wave, straightening, or relaxing service.
- 5 **Range**
Tools include – scissor and razors.
Clippers may also be used but only without guards and blending or other technical skills must be demonstrated.
- 6 In this unit standard all work must comply with legislative requirements and must ensure optimum hair condition and maximum client comfort at all times.
- 7 Restyle haircuts must create an overall different shape to the original.
- 8 For outcome 1, the client base may either be their own or that of a senior stylist they are working with. Where it's a stylist they're working with, they must do the whole client journey from consultation to finishing, without consulting with the senior stylist.
- 9 Contracted workplace hours must be at least 20 hours per week.

Outcomes and performance criteria

Outcome 1

Manage a client base in a commercial salon.

Range engagement in commercial hairdressing services for 60% of the contracted workplace hours should be maintained over a four-week continuous period; conditioners and corrective treatments of the scalp and hair shaft must be at least 5% of the overall hairdressing services per week and the number of chemical services must not be less than 25% of the overall hairdressing services per week.

Performance criteria

- 1.1 A range of hairdressing services is conducted for clients in accordance with hairdressing professional standards and salon requirements.
- 1.2 Clients are retained and rebooked in accordance with industry expectations.
Range must include at least 50% client retention or rebooking.

1.3 Retail sales are generated that meet workplace requirements and employer expectations.

Range must include at least 10% sales generated from the weekly client services.

Outcome 2

Complete a creative multi-shading colouring service using permanent colours on a client, in a commercial salon.

Range must include – permanent colour to achieve a visible difference of at least 2 shades (base and level) using multi-shading techniques.

Performance criteria

2.1 A consultation is carried out that analyses and confirm the client's needs and determines the service requirements.

Range includes but is not limited to – obtaining evidence that an allergy test has been carried out.

2.2 Colouring service is performed in accordance with manufacturer's instructions and industry techniques to meet the confirmed service outcome.

Range includes but is not limited to – correct application, processing time and removal technique.

2.3 Integrated cutting techniques are used to meet the confirmed service outcome.

2.4 Advanced wet styling and finishing or heated design techniques are performed to meet the confirmed service outcome.

Range integrated styling techniques such as blow drying or setting and use of hot tools should be used to enhance the finished design; a professional level of finish and definition of shape.

2.5 The client is advised about home haircare and maintenance of the service carried out in relation to the client's hair type.

2.6 Hair service, service process, details, and service results are recorded according to industry expectations.

2.7 Tools and equipment are sanitised.

Outcome 3

Complete a contemporary service on a client in a commercial salon.

Range evidence must include – completion of one service, which must be either a creative multi-shading contemporary colouring service using permanent colour and lightening products, or a contemporary chemical reformation service.

Performance criteria

- 3.1 A consultation is carried out that analyses and confirms the client's needs and determines the service requirements.
- 3.2 Service is performed in accordance with manufacturer's instructions and using techniques to meet the confirmed service outcome.
- Range includes but is not limited to –
for contemporary colour services – evidence an allergy test has been carried out.
for chemical reformation services – correct application, processing time and removal technique.
- 3.3 Integrated cutting techniques are used to meet the confirmed service outcome.
- 3.4 Advanced styling and finishing or heated design techniques are performed to meet the confirmed service outcome.
- Range includes but is not limited to – advanced blow dry or setting and finishing techniques; a high level of finish and definition of shape.
- 3.5 The client is advised about home haircare and maintenance of the service carried out in relation to client's hair type.
- 3.6 Hair service, service process, details and service results are recorded according to industry expectations.
- 3.7 Tools and equipment are sanitised.

Outcome 4

Complete a contemporary long hair up service on a client in a commercial salon.

Performance criteria

- 4.1 A consultation is carried out that analyses and confirms the client's needs to determine required techniques relevant to service outcomes.
- 4.2 Hair is prepared in accordance with required techniques and confirmed service outcomes.
- 4.3 The style is executed in a commercially acceptable timeframe following industry techniques to meet their confirmed service outcome.
- Range may include – use of one or more adornments to complement the style.
- 4.4 The client is advised of after service care to maintain their style.
- 4.5 Hair service details are recorded in accordance with salon requirements.

4.6 Tools and equipment are sanitised.

Replacement information	This unit standard replaced unit standard 2757 and unit standard 2759.
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Planned review date	31 December 2028
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Status information and last date for assessment for superseded versions

Process	Version	Date	Last Date for Assessment
Registration	1	29 June 2023	N/A

Consent and Moderation Requirements (CMR) reference	0099
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This CMR can be accessed at <http://www.nzqa.govt.nz/framework/search/index.do>.

Comments on this unit standard

Please contact Toi Mai Workforce Development Council qualifications@toimai.nz if you wish to suggest changes to the content of this unit standard.